

# National Testing Agency

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## Business Planning and Project Management

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## Business Planning and Project Management

<b>Section Id :</b>	89951483
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<b>Mark As Answered Required? :</b>	Yes
<b>Sub-Section Number :</b>	1
<b>Sub-Section Id :</b>	899514105
<b>Question Shuffling Allowed :</b>	Yes

**Question Number : 1 Question Id : 8995146278 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**  
**Correct Marks : 1 Wrong Marks : 0**

Rearrange the steps in the decision- making process logically.

- A. Identification of a problem
  - B. Identification of decision criteria
  - C. Allocation of weights to criteria
  - D. Development of alternatives
  - E. Analysis of alternatives
  - F. Selection of an alternative
  - G. Implementation of the alternative
1. GFEDCBA
  2. CDBAFE
  3. ABCDEFG
  4. GCDABEF

**Options :**

- 89951424749. 1
- 89951424750. 2
- 89951424751. 3
- 89951424752. 4

**Question Number : 2 Question Id : 8995146279 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**  
**Correct Marks : 1 Wrong Marks : 0**

State true or false.

Managers when plan, organise, lead and control are called decision makers.

1. True
2. False

**Options :**

89951424753. 1

89951424754. 2

**Question Number : 3 Question Id : 8995146280 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Making decisions on the basis of experience, feelings and accumulated judgement is called as \_\_\_\_\_.

1. Decision making
2. Structured problems
3. Intuitive decision making
4. None of the above

**Options :**

89951424755. 1

89951424756. 2

89951424757. 3

89951424758. 4

**Question Number : 4 Question Id : 8995146281 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

State true or false.

Availability bias is when decisions makers tend to remember events that are most recent.

1. True
2. False

**Options :**

89951424759. 1  
89951424760. 2

**Question Number : 5 Question Id : 8995146282 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

What is the planning horizon?

1. The time ahead for which there is no information.
2. The time period within which uncertainty is very low
3. The distance ahead for the forecasts on which plans are made.
4. The time between making a plan and putting it into effect.
5. The maximum time for which managers can make plans.

**Options :**

89951424761. 1  
89951424762. 2  
89951424763. 3  
89951424764. 4  
89951424765. 5

**Question Number : 6 Question Id : 8995146283 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

What is the more formal term for what is known as 'Plan B'?

1. A catastrophe plan
2. A contingency plan
3. A circumstantial plan
4. A crisis plan
5. A calamity plan
6. A convergence plan

**Options :**

89951424766. 1  
89951424767. 2  
89951424768. 3  
89951424769. 4  
89951424770. 5  
89951424771. 6

**Question Number : 7 Question Id : 8995146284 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Which of the following management functions are closely related?

1. Planning and Organizing
2. Staffing and Control
3. Planning and Control
4. Planning and Staffing

**Options :**

89951424772. 1  
89951424773. 2  
89951424774. 3  
89951424775. 4

**Question Number : 8 Question Id : 8995146285 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

In terms of the sequential relationship, the first function requiring managerial attention is

1. Planning
2. Coordinates
3. Directing
4. Controlling

**Options :**

- 89951424776. 1
- 89951424777. 2
- 89951424778. 3
- 89951424779. 4

**Question Number : 9 Question Id : 8995146286 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

The last function in the sequence, which culminates in the attainment of organization objectives, is:

1. Organizing
2. Coordinating
3. Controlling
4. Planning

**Options :**

- 89951424780. 1
- 89951424781. 2
- 89951424782. 3
- 89951424783. 4

**Question Number : 10 Question Id : 8995146287 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Control function of management cannot be performed without:

1. Planning
2. Organizing
3. Staffing
4. Motivation

**Options :**

89951424784. 1  
89951424785. 2  
89951424786. 3  
89951424787. 4

**Question Number : 11 Question Id : 8995146288 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Adequate motivation of employees results in:

1. Fostering in-disciplines among the subordinates
2. Boosting the morale of the subordinates
3. Decreasing the productivity of subordinates
4. All of these

**Options :**

89951424788. 1  
89951424789. 2  
89951424790. 3  
89951424791. 4

**Question Number : 12 Question Id : 8995146289 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

----- planning sets the stage for the rest of the planning in the firm.

1. Functional
2. Strategic
3. Operational
4. Tactical

**Options :**

89951424792. 1  
89951424793. 2  
89951424794. 3  
89951424795. 4

**Question Number : 13 Question Id : 8995146290 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

For the most companies, the first step in the strategic planning process is to:

1. Set company objectives and goals.
2. Design the business portfolio
3. Define the company mission.
4. Review planning, marketing and other functional strategies.

**Options :**

89951424796. 1  
89951424797. 2  
89951424798. 3  
89951424799. 4

**Question Number : 14 Question Id : 8995146291 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**



Management by Objective (MBO) is also known as

1. Management by results
2. Management by goals
3. Management by planning
4. Management by evaluation

**Options :**

89951424800. 1

89951424801. 2

89951424802. 3

89951424803. 4

**Question Number : 15 Question Id : 8995146292 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

The following is not true for Management by Objectives (MBO)

1. It acts an effective Performance appraisal tool
2. The superior evaluate the individual concerned
3. It forces the management to plan the activities in a systematic way
4. Better management and improved communication

**Options :**

89951424804. 1

89951424805. 2

89951424806. 3

89951424807. 4

**Question Number : 16 Question Id : 8995146293 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

To what time-frame do strategic plans relate?

1. Long Term
2. Medium Term
3. Short- Term
4. Unspecified time it takes to achieve an aim.

**Options :**

89951424808. 1

89951424809. 2

89951424810. 3

89951424811. 4

**Question Number : 17 Question Id : 8995146294 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

----- refers to the process of developing detailed, short term strategies about what is to be done, who is to do it, and how it is to be done.

1. strategic planning
2. tactical planning
3. contingency planning
4. None of the above.

**Options :**

89951424812. 1

89951424813. 2

89951424814. 3

89951424815. 4

**Question Number : 18 Question Id : 8995146295 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

The three organizational levels are:

1. corporate level, business level, functional level
2. corporate level, business unit level, functional level
3. corporate strategy level, business unit level, functional level
4. corporate strategy level, business level, specialist level

**Options :**

89951424816. 1

89951424817. 2

89951424818. 3

89951424819. 4

**Question Number : 19 Question Id : 8995146296 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Strategy evaluation at the \_\_\_\_\_ level involves using specific performance measures-qualitative and quantitative-for each functional area.

1. organizational
2. operational
3. functional
4. production

**Options :**

89951424820. 1

89951424821. 2

89951424822. 3

89951424823. 4

**Question Number : 20 Question Id : 8995146297 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Marketing Strategy is a ----- type of strategy.

1. business level
2. Growth Strategy
3. corporate strategy
4. functional strategy

**Options :**

89951424824. 1  
89951424825. 2  
89951424826. 3  
89951424827. 4

**Question Number : 21 Question Id : 8995146298 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Assessment of growth opportunities is the part of

1. corporate planning
2. tactical planning
3. strategic planning
4. financial planning

**Options :**

89951424828. 1  
89951424829. 2  
89951424830. 3  
89951424831. 4

**Question Number : 22 Question Id : 8995146299 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

----- is used to refer to strategic formulation, implementation and evaluation, with ----- referring only to strategic formulation.

1. Strategic planning; strategic management
2. Strategic planning; strategic processing
3. Strategic management; strategic planning
4. Strategic management; strategic processing.

**Options :**

89951424832. 1  
89951424833. 2  
89951424834. 3  
89951424835. 4

**Question Number : 23 Question Id : 8995146300 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Comprehensive, long range planning, focusing on broad enduring issues is called:

1. Operational planning.
2. Strategic planning.
3. Niche planning.
4. None of the above.

**Options :**

89951424836. 1  
89951424837. 2  
89951424838. 3  
89951424839. 4

**Question Number : 24 Question Id : 8995146301 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

First step in the planning process is to

1. Set an objective
2. Evaluate alternatives
3. Determine strength and weaknesses
4. None of above

**Options :**

- 89951424840. 1
- 89951424841. 2
- 89951424842. 3
- 89951424843. 4

**Question Number : 25 Question Id : 8995146302 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

For the most companies, the first step in the strategic planning process is to:

1. Set company objectives and goals.
2. Design the business portfolio.
3. Define the company mission.
4. Review planning, marketing and other functional strategies.

**Options :**

- 89951424844. 1
- 89951424845. 2
- 89951424846. 3
- 89951424847. 4

**Question Number : 26 Question Id : 8995146303 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

The following are included in a business plan

1. Financial information, production plans, personnel policies.
2. Goals of the business and how they will be achieved.
3. A step by step plan for the success of your business.
4. All of the above.

**Options :**

89951424848. 1

89951424849. 2

89951424850. 3

89951424851. 4

**Question Number : 27 Question Id : 8995146304 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

The cover page of a business plan should contain:

1. Key financial highlights
2. Contact information
3. The funding request.
4. All of the above.

**Options :**

89951424852. 1

89951424853. 2

89951424854. 3

89951424855. 4

**Question Number : 28 Question Id : 8995146305 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

A business plan should be \_\_\_\_\_ to convey critical information to potential investors.

1. Long and detailed
2. Crisp and concise
3. Complex and technical
4. None of the above.

**Options :**

89951424856. 1

89951424857. 2

89951424858. 3

89951424859. 4

**Question Number : 29 Question Id : 8995146306 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Process of using the present and past conditions for analyzing future aspects is classified as

1. Forecasting
2. Term analysis
3. Expectations analysis
4. All of the above.

**Options :**

89951424860. 1

89951424861. 2

89951424862. 3

89951424863. 4

**Question Number : 30 Question Id : 8995146307 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**



Considering the human resource supplies, the method which is used to forecast availability of qualified staff for specific positions is classified as

1. Productivity analysis
2. Staffing analysis
3. Succession analysis
4. Profitability analysis

**Options :**

- 89951424864. 1
- 89951424865. 2
- 89951424866. 3
- 89951424867. 4

**Question Number : 31 Question Id : 8995146308 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

In forecasting, the ratios which are used to calculate indirect labor cost of units produced are considered as

1. Productivity ratios
2. Staffing ratios
3. Material ratios
4. Profitability ratios

**Options :**

- 89951424868. 1
- 89951424869. 2
- 89951424870. 3
- 89951424871. 4

**Question Number : 32 Question Id : 8995146309 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

For which of the following situation(s) is the market research method of forecasting suitable?

1. When a firm is working with stable technology
2. When a firm is planning moderate changes on product innovations
3. When a firm is market testing one of its new offerings
4. When a firm is working with stable technology, planning moderate changes on product innovations or market testing one of its new offerings.

**Options :**

89951424872. 1

89951424873. 2

89951424874. 3

89951424875. 4

**Question Number : 33 Question Id : 8995146310 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

When deciding what to forecast, which of the following factors are key to an accurate forecast?

1. Value of product or service
2. Level of aggregation
3. Units of measurement
4. Both b and c

**Options :**

89951424876. 1

89951424877. 2

89951424878. 3

89951424879. 4

**Question Number : 34 Question Id : 8995146311 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Which of the following are valid configurations of multiple forecasting techniques?

1. Quantitative methods with judgment method review
2. Multiple, parallel techniques with the least error-producing technique used for the next forecast
3. Average of independent forecasts based on different methods or data.
4. All of the above

**Options :**

89951424880. 1

89951424881. 2

89951424882. 3

89951424883. 4

**Question Number : 35 Question Id : 8995146312 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Time series analysis is most effective when used in \_\_\_\_\_ term forecasts.

1. Short
2. Long
3. Indefinite
4. Medium

**Options :**

89951424884. 1

89951424885. 2

89951424886. 3

89951424887. 4

**Question Number : 36 Question Id : 8995146313 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Judgment methods are least likely to be indicated in which of the following situations?

1. A new product is being introduced
2. Short-term forecasts of a product with stable demand
3. The Delphi method is necessary
4. The underlying product technology is in transition

**Options :**

89951424888. 1

89951424889. 2

89951424890. 3

89951424891. 4

**Question Number : 37 Question Id : 8995146314 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Forecasts of time series patterns that display regularly repeating upward or downward movements in demand measured in periods of less than one year (hours, days, weeks, months, or quarters) are accomplished by which of the following methods.

1. Exponential smoothing with trend method
2. Naive method
3. Delphi method
4. Multiplicative seasonal method

**Options :**

89951424892. 1

89951424893. 2

89951424894. 3

89951424895. 4

**Question Number : 38 Question Id : 8995146315 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Which of the following is not true for forecasting?

1. Forecasts are rarely perfect
2. The underlying casual system will remain same in the future
3. Forecast for group of items is accurate than individual item
4. Short range forecasts are less accurate than long range forecasts

**Options :**

- 89951424896. 1
- 89951424897. 2
- 89951424898. 3
- 89951424899. 4

**Question Number : 39 Question Id : 8995146316 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Which of the following is not a forecasting technique?

1. Judgmental
2. Time series
3. Time horizon
4. Associative

**Options :**

- 89951424900. 1
- 89951424901. 2
- 89951424902. 3
- 89951424903. 4

**Question Number : 40 Question Id : 8995146317 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

In which of the following forecasting technique, subjective inputs obtained from various sources are analyzed?

1. Judgmental forecast
2. Time series forecast
3. Associative model
4. All of the above

**Options :**

89951424904. 1

89951424905. 2

89951424906. 3

89951424907. 4

**Question Number : 41 Question Id : 8995146318 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**

**Correct Marks : 1 Wrong Marks : 0**

In which of the following forecasting technique, data obtained from past experience is analyzed?

1. Judgmental forecast
2. Time series forecast
3. Associative model
4. All of the above

**Options :**

89951424908. 1

89951424909. 2

89951424910. 3

89951424911. 4

**Question Number : 42 Question Id : 8995146319 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**

**Correct Marks : 1 Wrong Marks : 0**

Delphi method is used for

1. Judgmental forecast
2. Time series forecast
3. Associative model
4. All of the above

**Options :**

- 89951424912. 1
- 89951424913. 2
- 89951424914. 3
- 89951424915. 4

**Question Number : 43 Question Id : 8995146320 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Which of the following is not true for forecasting?

1. Forecasts are rarely perfect
2. The underlying casual system will remain same in the future
3. Forecast for group of items is accurate than individual item
4. Short range forecasts are less accurate than long range forecasts

**Options :**

- 89951424916. 1
- 89951424917. 2
- 89951424918. 3
- 89951424919. 4

**Question Number : 44 Question Id : 8995146321 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

In which of the following forecasting technique, subjective inputs obtained from various sources are analyzed?

1. Judgmental forecast
2. Time series forecast
3. Associative model
4. All of the above

**Options :**

89951424920. 1  
89951424921. 2  
89951424922. 3  
89951424923. 4

**Question Number : 45 Question Id : 8995146322 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Quantitative methods of forecasting include

1. Sales force composite.
2. jury of executive opinion
3. exponential smoothing
4. Consumer market survey.

**Options :**

89951424924. 1  
89951424925. 2  
89951424926. 3  
89951424927. 4

**Question Number : 46 Question Id : 8995146323 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**



The forecasting model that is based upon salesperson's estimates of expected sales is

1. Jury of executive opinion.
2. Sales force composite
3. Delphi method
4. Consumer market survey.

**Options :**

89951424928. 1  
89951424929. 2  
89951424930. 3  
89951424931. 4

**Question Number : 47 Question Id : 8995146324 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

With regard to a regression-based forecast, the standard error of the estimate gives a measure of

1. The time required to derive the forecast equation.
2. The variability around the regression line
3. The time period for which the forecast is valid
4. The maximum error of the forecast

**Options :**

89951424932. 1  
89951424933. 2  
89951424934. 3  
89951424935. 4

**Question Number : 48 Question Id : 8995146325 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

When using exponential smoothing, the smoothing constant

1. is typically between .75 and .95 for most business applications
2. indicates the accuracy of the previous forecast
3. can be determined using MAD
4. should be chosen to maximize positive bias

**Options :**

89951424936. 1  
89951424937. 2  
89951424938. 3  
89951424939. 4

**Question Number : 49 Question Id : 8995146326 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Time series methods

1. Discover a pattern in historical data and project it into the future.
2. Include cause-effect relationship
3. Are useful when historical information is not available.
4. All of the alternatives are true.

**Options :**

89951424940. 1  
89951424941. 2  
89951424942. 3  
89951424943. 4

**Question Number : 50 Question Id : 8995146327 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

A \_\_\_\_ is a set of activities which are networked in an order and aimed towards achieving the goals of a project

1. Project
2. Process
3. Project Management
4. Project Cycle.

**Options :**

89951424944. 1

89951424945. 2

89951424946. 3

89951424947. 4

**Question Number : 51 Question Id : 8995146328 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Following is(are) the responsibility(ies) of the project manager.

1. Budgeting and cost control
2. Allocating resources
3. Tracking project expenditure
4. All of the above

**Options :**

89951424948. 1

89951424949. 2

89951424950. 3

89951424951. 4

**Question Number : 52 Question Id : 8995146329 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Project Manager will also be involved in making choices that require balancing in

1. Goals of the project
2. Goals of the firm
3. Both A and B
4. Goals of the resources

**Options :**

89951424952. 1  
89951424953. 2  
89951424954. 3  
89951424955. 4

**Question Number : 53 Question Id : 8995146330 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Inefficient use of corporate resources results in peaks and valleys of

1. Resource Allocation
2. Resource Utilization
3. Resource Availability
4. Resource lockage

**Options :**

89951424956. 1  
89951424957. 2  
89951424958. 3  
89951424959. 4

**Question Number : 54 Question Id : 8995146331 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Bottlenecks in resource availability or lack of required technological inputs results in

1. Project's quality
2. Project's Efficiency
3. Project Deliverables
4. Project delays

**Options :**

- 89951424960. 1
- 89951424961. 2
- 89951424962. 3
- 89951424963. 4

**Question Number : 55 Question Id : 8995146332 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

PM-CMM stands for

1. people management capability maturity model
2. process management capability maturity model
3. product management capability maturity model
4. project management capability maturity model

**Options :**

- 89951424964. 1
- 89951424965. 2
- 89951424966. 3
- 89951424967. 4

**Question Number : 56 Question Id : 8995146333 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

CMMI stands for

1. Capability Maturity Melt Integration
2. Consumed Maturity Model Integration
3. Capability Maturity Model Integration
4. Capability Maturity Model Increment

**Options :**

89951424968. 1  
89951424969. 2  
89951424970. 3  
89951424971. 4

**Question Number : 57 Question Id : 8995146334 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

When we say ABC organization is CMMI Level 5 company, How do you describe its stage?

1. Defined
2. Managed
3. Optimized
4. Quantitatively Managed.

**Options :**

89951424972. 1  
89951424973. 2  
89951424974. 3  
89951424975. 4

**Question Number : 58 Question Id : 8995146335 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

CMMI is a successor of CMM.

1. True
2. False

**Options :**

89951424976. 1

89951424977. 2

**Question Number : 59 Question Id : 8995146336 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Project managers need to face a number of problems, and to deal with them they use

1. Models
2. Report Reviews
3. Charts
4. Profit Review Calculations.

**Options :**

89951424978. 1

89951424979. 2

89951424980. 3

89951424981. 4

**Question Number : 60 Question Id : 8995146337 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Modeling take into account the factors that reflect project technical and market risks like performance, cost, time and

1. Customer Rejection
2. Testing
3. Implementation
4. Both A & C

**Options :**

89951424982. 1

89951424983. 2

89951424984. 3

89951424985. 4

**Question Number : 61 Question Id : 8995146338 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Allocation of every resource in the business is

1. Market Strategy
2. Organizational strategy
3. Investment
4. A Deliverable

**Options :**

89951424986. 1  
89951424987. 2  
89951424988. 3  
89951424989. 4

**Question Number : 62 Question Id : 8995146339 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Project selection is only one of many decisions associated with

1. Project Success
2. Project Failure
3. Project Management
4. Project Data collection

**Options :**

89951424990. 1  
89951424991. 2  
89951424992. 3  
89951424993. 4

**Question Number : 63 Question Id : 8995146340 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**



Project selection is only one of many decisions associated with

1. Project Success
2. Project Failure
3. Project Management
4. Project Data collection

**Options :**

89951424994. 1  
89951424995. 2  
89951424996. 3  
89951424997. 4

**Question Number : 64 Question Id : 8995146341 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

In a matrix organization, schedule and flow of work is managed by

1. Administration
2. Project Managers
3. Function managers
4. Marketing managers

**Options :**

89951424998. 1  
89951424999. 2  
89951425000. 3  
89951425001. 4

**Question Number : 65 Question Id : 8995146342 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Discounted Cash Flow is also known as

1. Net present value
2. Internal Rate of Return
3. Profitability Index
4. Net margin value

**Options :**

- 89951425002. 1
- 89951425003. 2
- 89951425004. 3
- 89951425005. 4

**Question Number : 66 Question Id : 8995146343 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Evaluation process of proposed projects or groups of projects is known as

1. Project Analysis
2. Project Compilation
3. Project selection
4. Project Documentation

**Options :**

- 89951425006. 1
- 89951425007. 2
- 89951425008. 3
- 89951425009. 4

**Question Number : 67 Question Id : 8995146344 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

If desired rate of return is minimum by actual rate of return then it is classified as

1. future cash flows
2. present cash flow
3. positive cash flows
4. negative cash flows

**Options :**

89951425010. 1  
89951425011. 2  
89951425012. 3  
89951425013. 4

**Question Number : 68 Question Id : 8995146345 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

If desired rate of return exceeded by actual rate of return then it is classified as

1. positive cash flows
2. negative cash flows
3. future cash flows
4. present cash flow

**Options :**

89951425014. 1  
89951425015. 2  
89951425016. 3  
89951425017. 4

**Question Number : 69 Question Id : 8995146346 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Process of translating cash flow into equivalent dollars at common base period is considered as

1. semiannual cash flow
2. annual cash flow
3. compounded cash flow
4. discounted cash flow

**Options :**

89951425018. 1  
89951425019. 2  
89951425020. 3  
89951425021. 4

**Question Number : 70 Question Id : 8995146347 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Categories of cash flows include

1. net initial investment
2. cash flow from operations after paying taxes
3. cash flow from terminal disposal after paying taxes
4. all of above

**Options :**

89951425022. 1  
89951425023. 2  
89951425024. 3  
89951425025. 4

**Question Number : 71 Question Id : 8995146348 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Net initial investment is divided by uniform increasing in future cash flows to calculate

1. discounting period
2. investment period
3. payback period
4. earning period

**Options :**

89951425026. 1  
89951425027. 2  
89951425028. 3  
89951425029. 4

**Question Number : 72 Question Id : 8995146349 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Project selection models can be classified in

- 1.2 types
- 2.3 types
- 3.4 types
- 4.6 types

**Options :**

89951425030. 1  
89951425031. 2  
89951425032. 3  
89951425033. 4

**Question Number : 73 Question Id : 8995146350 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

We need a model for assisting us in making project

1. Selection decisions
2. Model decisions
3. Analyzing decisions
4. Data gathering decisions

**Options :**

- 89951425034. 1
- 89951425035. 2
- 89951425036. 3
- 89951425037. 4

**Question Number : 74 Question Id : 8995146351 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Gantt Charts are used for

1. Forecasting Sales
2. Production Schedule
3. Scheduling and routing
4. Linear Programming

**Options :**

- 89951425038. 1
- 89951425039. 2
- 89951425040. 3
- 89951425041. 4

**Question Number : 75 Question Id : 8995146352 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

What is Gantt chart a type of?

1. Work flow design
2. work schedule design
3. Work rate design
4. Work output design.

**Options :**

89951425042. 1

89951425043. 2

89951425044. 3

89951425045. 4

**Question Number : 76 Question Id : 8995146353 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Gant chart is mostly used for?

1. Routing
2. Scheduling
3. Follow up
4. Inspection and quality control

**Options :**

89951425046. 1

89951425047. 2

89951425048. 3

89951425049. 4

**Question Number : 77 Question Id : 8995146354 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Key to chart is provided in

1. Man machine chart
2. The load chart
3. The progress chart
4. Gantt chart

**Options :**

- 89951425050. 1
- 89951425051. 2
- 89951425052. 3
- 89951425053. 4

**Question Number : 78 Question Id : 8995146355 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

The Gantt chart is used to:

1. Track the cost of the activities
2. provide a schedule and track costs of activities
3. control costs of all the activities
4. provide a schedule of the activities

**Options :**

- 89951425054. 1
- 89951425055. 2
- 89951425056. 3
- 89951425057. 4

**Question Number : 79 Question Id : 8995146356 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**



Approach in which proposal begins with a general description of the problem to be addressed or project to be undertaken, is

1. The Technical Approach
2. The Monetary approach
3. Scaling Approach
4. Simple Approach

**Options :**

- 89951425058. 1
- 89951425059. 2
- 89951425060. 3
- 89951425061. 4

**Question Number : 80 Question Id : 8995146357 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Implementation plan for the project contains estimates of the

1. Cost and time
2. Material used
3. Both A and B
4. Quality

**Options :**

- 89951425062. 1
- 89951425063. 2
- 89951425064. 3
- 89951425065. 4

**Question Number : 81 Question Id : 8995146358 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

A four-stage model i.e. conceptualization, planning, execution, and termination are stages of life cycle defined by

1. Adams
2. Thamhain
3. Walls
4. Rogets

**Options :**

- 89951425066. 1
- 89951425067. 2
- 89951425068. 3
- 89951425069. 4

**Question Number : 82 Question Id : 8995146359 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Methods that does best allocation of resources to tasks but are limited in size of problems they can efficiently solve, is known as

1. Basic Methods
2. Shuffled Method
3. Optimizing methods
4. Heuristic methods

**Options :**

- 89951425070. 1
- 89951425071. 2
- 89951425072. 3
- 89951425073. 4

**Question Number : 83 Question Id : 8995146360 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

A standard for performance is settled, commonly established early on for later comparisons, is

1. Baseline
2. Boundary line
3. Scope line
4. Performance line

**Options :**

- 89951425074. 1
- 89951425075. 2
- 89951425076. 3
- 89951425077. 4

**Question Number : 84 Question Id : 8995146361 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Objectives that covers Business impact on organization and its scope is known as

1. Specific Objectives
2. Direct Objectives
3. Active Objectives
4. Rare Objectives

**Options :**

- 89951425078. 1
- 89951425079. 2
- 89951425080. 3
- 89951425081. 4

**Question Number : 85 Question Id : 8995146362 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

"Employees should receive orders from one superior only". How did Fayol define this principle?

1. Who cares?
2. Unity of Direction
3. Unity of Command
4. Work Culture

**Options :**

- 89951425082. 1
- 89951425083. 2
- 89951425084. 3
- 89951425085. 4

**Question Number : 86 Question Id : 8995146363 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

"Respect for agreements which are directed at achieving obedience, application, energy and the outward marks of respect". What was Fayol defining?

- 1. Division of Labor
- 2. MTV
- 3. Hour Rates
- 4. Discipline

**Options :**

- 89951425086. 1
- 89951425087. 2
- 89951425088. 3
- 89951425089. 4

**Question Number : 87 Question Id : 8995146364 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Fayol emphasised on the need for team work in completing objectives and in the principle "In union, there is strength". What term did Fayol use for expressing this?

- 1. Esperit de Corps
- 2. Gonads Gardi
- 3. Strike
- 4. Eau de Toilette

**Options :**

- 89951425090. 1
- 89951425091. 2

89951425092. 3

89951425093. 4

**Question Number : 88 Question Id : 8995146365 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

To avoid wastage of time and resources while communicating in the formal chain (following the organisational chart), Fayol introduced a concept. What is it better known as?

1. Throw the cat out policy
2. Who care policy
3. Gang Plank Policy
4. Ace Policy

**Options :**

89951425094. 1

89951425095. 2

89951425096. 3

89951425097. 4

**Question Number : 89 Question Id : 8995146366 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

"Each group of activities with the same objective must have one head of one plan (to achieve the objective)". What was Fayol defining?

1. Authority and Responsibility
2. Unity of Megalomaniacs
3. Unity of Direction
4. Das Kapital

**Options :**

89951425098. 1

89951425099. 2

89951425100. 3

89951425101. 4

**Question Number : 90 Question Id : 8995146367 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**  
**Correct Marks : 1 Wrong Marks : 0**

Fayol talks about "Division of Labour"

- 1.True
- 2.False

**Options :**

- 89951425102. 1
- 89951425103. 2

**Question Number : 91 Question Id : 8995146368 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**  
**Correct Marks : 1 Wrong Marks : 0**

Chances for successful completion of a multidisciplinary project are

- 1. Very low
- 2. Below expected
- 3. High
- 4. Above Expected

**Options :**

- 89951425104. 1
- 89951425105. 2
- 89951425106. 3
- 89951425107. 4

**Question Number : 92 Question Id : 8995146369 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**  
**Correct Marks : 1 Wrong Marks : 0**

PM will also be involved in making choices that require balancing in

1. Goals of the project
2. Goals of the firm
3. Both A and B
4. Goals of the resources

**Options :**

- 89951425108. 1
- 89951425109. 2
- 89951425110. 3
- 89951425111. 4

**Question Number : 93 Question Id : 8995146370 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Just like cultures, microcultures may vary from

1. Industry to Industry
2. Firm to firm
3. Nation to nation
4. Both A & B

**Options :**

- 89951425112. 1
- 89951425113. 2
- 89951425114. 3
- 89951425115. 4

**Question Number : 94 Question Id : 8995146371 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Projects provide an excellent growth environment for future executives and for developing

1. Sales skills
2. Manufacturing skills
3. Managerial skills
4. Execution skills

**Options :**

- 89951425116. 1
- 89951425117. 2
- 89951425118. 3
- 89951425119. 4

**Question Number : 95 Question Id : 8995146372 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

PM must perceive sufficient technical knowledge to

1. Outsiders
2. Clients
3. Senior Executives
4. Both B & C

**Options :**

- 89951425120. 1
- 89951425121. 2
- 89951425122. 3
- 89951425123. 4

**Question Number : 96 Question Id : 8995146373 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**



Projects provide an excellent growth environment for future executives and for developing

1. Sales skills
2. Manufacturing skills
3. Managerial skills
4. Execution skills

**Options :**

89951425124. 1

89951425125. 2

89951425126. 3

89951425127. 4

**Question Number : 97 Question Id : 8995146374 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

Boundary of inputs and outputs differentiates the system from its

1. Environment
2. Functionality
3. Specifications
4. Structure

**Options :**

89951425128. 1

89951425129. 2

89951425130. 3

89951425131. 4

**Question Number : 98 Question Id : 8995146375 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No  
Correct Marks : 1 Wrong Marks : 0**

PMP stands for

1. Project Management Planning
2. Project Management Professionals
3. Project Management Process
4. Project Management Phase

**Options :**

89951425132. 1

89951425133. 2

89951425134. 3

89951425135. 4

**Question Number : 99 Question Id : 8995146376 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

An ability to put many pieces of a task together to form a coherent whole, is the job of

1. Project Manager
2. Engineering manager
3. Functional manager
4. Marketing Manager

**Options :**

89951425136. 1

89951425137. 2

89951425138. 3

89951425139. 4

**Question Number : 100 Question Id : 8995146377 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0**

Analytic method focuses on breaking the components of a system into

1. Compiled Sets
2. Segments
3. Convertible elements
4. Small elements

**Options :**

89951425140. 1

89951425141. 2

89951425142. 3

89951425143. 4