DU MA Applied Psychology

Topic:- AP MA S2
1) Chi-square test is a test of [Question ID = 4830] 1. Proportions [Option ID = 19314] 2. Means [Option ID = 19315] 3. Variances [Option ID = 19316] 4. Co-variances [Option ID = 19317]
Correct Answer :- • Proportions [Option ID = 19314]
2) cannot be used to estimate internal consistency reliability [Question ID = 4831] 1. Spearman-Brown formula [Option ID = 19318] 2. Alternate-form method [Option ID = 19319] 3. Cronbach's alpha method [Option ID = 19320] 4. Rulon and Flanagan method [Option ID = 19321]
Correct Answer :- • Alternate-form method [Option ID = 19319]
3)sampling is characterized by drawing all elements or individuals having characteristics that are of interest to the researcher.
[Question ID = 4832] 1. Stratified
[Option ID = 19322] 2. Saturation
[Option ID = 19323] 3. Systematic
[Option ID = 19324] 4. Purposive
[Option ID = 19325]
Correct Answer :- • Saturation
[Option ID = 19323]
 4) Which of the following statements is true of inductive theory? [Question ID = 4833] 1. Emerges from the data [Option ID = 19326] 2. Involves testing of hypothesis [Option ID = 19327] 3. Is derived from quantitative methods [Option ID = 19328] 4. Moves from general to specific [Option ID = 19329]
Correct Answer :- • Emerges from the data [Option ID = 19326]
5) is a source of knowledge as per Empiricists [Question ID = 4834] 1. Logical reasoning [Option ID = 19330] 2. Theories [Option ID = 19331] 3. Sensory experiences [Option ID = 19332] 4. Contemplations [Option ID = 19333]
Correct Answer :- • Sensory experiences [Option ID = 19332]
 6) Which method of estimating validity correlates with the scores on the tests with related constructs? [Question ID = 4835] 1. Predictive validity [Option ID = 19334] 2. Concurrent validity [Option ID = 19335] 3. Convergent validity [Option ID = 19336] 4. Discriminant validity [Option ID = 19337]

Correct Answer :- • Convergent validity [Option ID = 19336]
7) Find out the correct statement with respect to Reliability and Validity and the length of the test.
 [Question ID = 4836] 1. Both increase with the increase in the length of the test [Option ID = 19338] 2. Both decrease with increase in the length of the test [Option ID = 19339] 3. Reliability increases whereas validity does not change with increase in length of test [Option ID = 19340] 4. Validity increases whereas reliability decreases with increase in length of test [Option ID = 19341]
Correct Answer :- • Both increase with the increase in the length of the test
[Option ID = 19338]
8) In a 4 x 5 randomized group design with 10 observations in each treatment condition, the error / within degrees of freedom will be [Question ID = 4837] 1. 180 [Option ID = 19342] 2. 191 [Option ID = 19343] 3. 170 [Option ID = 19344] 4. 189 [Option ID = 19345]
Correct Answer :- ■ 180 [Option ID = 19342]
9) refers to those people who's approval is crucial to gain access and acceptance in ethnographic studies [Question ID = 4838] 1. Researchers [Option ID = 19346] 2. Gatekeepers [Option ID = 19347] 3. Moderators [Option ID = 19348] 4. Facilitators [Option ID = 19349]
Correct Answer :- • Gatekeepers [Option ID = 19347]
 10) In case of two independent samples, the relationship between Student's 't' and F ratio is [Question ID = 4839] 1. F=t² [Option ID = 19350] 2. t=F² [Option ID = 19351] 3. t=F [Option ID = 19352] 4. t≠F [Option ID = 19353]
Correct Answer :- ● F=t² [Option ID = 19350]
11)test consists of ten cards having prints of inkblots [Question ID = 4840] 1. Rorschach test [Option ID = 19354] 2. Holtzman Inkblot Test [Option ID = 19355] 3. Draw a Person test [Option ID = 19356] 4. Thematic apperception test [Option ID = 19357]
Correct Answer :- • Rorschach test [Option ID = 19354]
12)refers to the process of assigning numerals or other symbols to answers so that responses can be put into a limited number of categories or classes [Question ID = 4841] 1. Classification [Option ID = 19358] 2. Tabulation [Option ID = 19369] 3. Coding [Option ID = 19360] 4. Editing [Option ID = 19361]
Correct Answer :- • Coding [Option ID = 19360]

13) A bell shaped curve or the normal curve is [Question ID = 4842]

- 1. Mesokurtic [Option ID = 19362]
- 2. Leptokurtic [Option ID = 19363]
- 3. Platykurtic [Option ID = 19364]
- 4. Skewed [Option ID = 19365]

Correct Answer :-

• Mesokurtic [Option ID = 19362]

14) The process of reducing, usually dramatically, the number of people employed by a firm is called [Question ID = 4843]

- 1. Rightsizing [Option ID = 19366]
- 2. Layoff [Option ID = 19367]
- 3. Downsizing [Option ID = 19368]
- 4. Turnover [Option ID = 19369]

Correct Answer :-

Downsizing [Option ID = 19368]

15) The fairness and justice of a decisions result is termed as [Question ID = 4844]

- 1. Informational justice [Option ID = 19370]
- 2. Distributive justice [Option ID = 19371]
- 3. Procedural justice [Option ID = 19372]
- 4. Processual justice [Option ID = 19373]

Correct Answer :-

• Distributive justice [Option ID = 19371]

16) Training employees to do different tasks or jobs than their own in order to facilitate flexibility and job rotation is called [Question ID = 4845]

- 1. Functional training [Option ID = 19374]
- 2. Job training [Option ID = 19375]
- 3. Cross training [Option ID = 19376]
- 4. Management development [Option ID = 19377]

Correct Answer :-

• Cross training [Option ID = 19376]

17) Which among the following is not a cultural dimension given by Hofstede? [Question ID = 4846]

- 1. Power distance [Option ID = 19378]
- 2. Uncertaininty avoidance [Option ID = 19379]
- 3. Individualism [Option ID = 19380]
- 4. Performance orientation [Option ID = 19381]

Correct Answer :-

• Performance orientation [Option ID = 19381]

18) Setting goals, monitoring performance, and providing a consequence to success or failure are features of [Question ID = 4847]

- 1. Transformational leadership [Option ID = 19382]
- 2. Transactional leadership [Option ID = 19383]
- 3. Charismatic leadership [Option ID = 19384]
- 4. Participative leadership [Option ID = 19385]

Correct Answer :-

• Transactional leadership [Option ID = 19383]

19) According to Managerial Grid (Blake & Mouton, 1984), Country Club leadership style is characterized by

[Question ID = 4848]

1. High task and person orientation

[Option ID = 19386]

2. Low task and person orientation

[Option ID = 19387]

3. High task and low person orientation

[Option ID = 19388]

4. Low task and high person orientation

[Option ID = 19389]

Correct Answer :- • Low task and high person orientation
[Option ID = 19389]
 20) A concept from training pertaining to the degree of similarity between the knowledge, skills, and abilities (KSAs) learned in training and the KSAs needed to perform the job is called [Question ID = 4849] 1. Physical fidelity [Option ID = 19390] 2. Psychological fidelity [Option ID = 19391] 3. Person analysis [Option ID = 19392] 4. Task analysis [Option ID = 19393]
Correct Answer :- • Psychological fidelity [Option ID = 19391]
 21) The concept that organizations are structured by a chain of command that grows with increasing levels of authority, is referred to as [Question ID = 4850] 1. Scalar principle [Option ID = 19394] 2. Unity of command [Option ID = 19395] 3. Span of control [Option ID = 19396] 4. Line functions [Option ID = 19397]
Correct Answer :- • Scalar principle [Option ID = 19394]
refers to the way that the position and the tasks within that position are organized, including how and when the tasks are done and any factors that affect the work [Question ID = 4851] 1. Job analysis [Option ID = 19398] 2. Job enrichment [Option ID = 19399] 3. Job design [Option ID = 19400] 4. Job evaluation [Option ID = 19401]
Correct Answer :- • Job design [Option ID = 19400]
 23) A career stage in which one begins to search for work and finds a first job is called [Question ID = 4852] 1. Exploration stage [Option ID = 19402] 2. Establishment stage [Option ID = 19403] 3. Mid-career stage [Option ID = 19404] 4. Plateaued mid-career stage [Option ID = 19405]
Correct Answer :- • Establishment stage [Option ID = 19403]
24) The ability to control one's impulsive judgment and reaction is known as [Question ID = 4853] 1. Self-efficacy [Option ID = 19406] 2. Self-Awareness [Option ID = 19407] 3. Self-regulation [Option ID = 19408] 4. Empathy [Option ID = 19409]
Correct Answer:- • Self-regulation [Option ID = 19408]
 25) The is defined as a desire to establish and maintain friendly and warm relations with other people [Question ID = 4854] 1. Need for Affiliation [Option ID = 19410] 2. Need for Achievement [Option ID = 19411] 3. Need for Power [Option ID = 19412] 4. Need for Strength [Option ID = 19413]
Correct Answer :- • Need for Affiliation [Option ID = 19410]
refers to the rules for engaging in appropriate and effective communication [Question ID = 4855] Pragmatics [Option ID = 19414] Syntax [Option ID = 19415] Semantics [Option ID = 19416] Phonology [Option ID = 19417]

• Pragmatics [Option ID = 19414]
 27) refers to the rules governing the structure and sequence of speech sounds [Question ID = 4856] 1. Phonology [Option ID = 19418] 2. Semantics [Option ID = 19419] 3. Morphology [Option ID = 19420] 4. Syntax [Option ID = 19421]
Correct Answer :- • Phonology [Option ID = 19418]
28) is a type of play in which children use materials to make things not for utilitarian purpose but rather for the enjoyment they derive from making them [Question ID = 4857] 1. Dramatic Play [Option ID = 19422] 2. Constructive Play [Option ID = 19423] 3. Active Play [Option ID = 19424] 4. Role Play [Option ID = 19425]
Correct Answer :- • Constructive Play [Option ID = 19423]
29) The child-rearing style is low in acceptance and involvement, high in coercive behavioral control, and low in autonomy granting [Question ID = 4858] 1. Authoritative [Option ID = 19426] 2. Authoritarian [Option ID = 19427] 3. Permissive [Option ID = 19428] 4. Uninvolved [Option ID = 19429]
Correct Answer :- • Authoritarian [Option ID = 19427]
 30) According to Sigmund Freud, the id operates on [Question ID = 4859] 1. Pleasure principle [Option ID = 19430] 2. Reality principle [Option ID = 19431] 3. Unconscious mind [Option ID = 19432] 4. Conscious mind [Option ID = 19433]
Correct Answer :- • Pleasure principle [Option ID = 19430]
31) In Ecological Theory includes the face-to-face interactions that a person has in her immediate settings, such as home, school, or friendship groups [Question ID = 4860] 1. Mesosystem [Option ID = 19434] 2. Microsystem [Option ID = 19435] 3. Exosystem [Option ID = 19436] 4. Macrosystem [Option ID = 19437]
Correct Answer :- • Microsystem [Option ID = 19435]
 32) Genes that are usually expressed in the phenotype are known as [Question ID = 4861] 1. Recessive genes [Option ID = 19438] 2. Genotype [Option ID = 19439] 3. Dominant genes [Option ID = 19440] 4. Dormant genes [Option ID = 19441]
Correct Answer :- • Dominant genes [Option ID = 19440]
 33) If a child believes that stealing in order to save a life is OK because life is even more important than following the law, this child would be in which stage of moral development? [Question ID = 4862] 1. Level one: pre-conventional [Option ID = 19442] 2. Level two: conventional [Option ID = 19443] 3. Level three: post-conventional [Option ID = 19444] 4. Level four: operational [Option ID = 19445]

Correct Answer:-• Level three: post-conventional [Option ID = 19444] 34) As objects approach near the eye, the lens thickens to a more spherical shape through the contraction of the ciliary body muscles. This phenomenon is called [Question ID = 4863] 1. Transduction [Option ID = 19446] 2. Disparity [Option ID = 19447] 3. Accommodation [Option ID = 19448] 4. Stimulation [Option ID = 19449] Correct Answer :- Accommodation [Option ID = 19448] 35) The procedures where in the research participants are given information about the nature and purposes of study after they have participated in it is known as [Question ID = 4864] 1. Informed consent [Option ID = 19450] 2. Debriefing [Option ID = 19451] 3. Deception [Option ID = 19452] 4. Rationalization [Option ID = 19453] Correct Answer :-• Debriefing [Option ID = 19451] 36) Put the following in the correct order [Question ID = 4865] 1. Storming, Norming, Forming, Performing, Adjourning [Option ID = 19454] 2. Forming, Norming, Storming, Adjourning, Performing [Option ID = 19455] 3. Forming, Storming, Norming, Performing, Adjourning [Option ID = 19456] 4. Norming, Storming, Forming, Performing, Adjourning [Option ID = 19457] Correct Answer :-• Forming, Storming, Norming, Performing, Adjourning [Option ID = 19456] 37) Barriers based on organizational bias that prevent females from advancing to top-level positions is known as [Question ID = 4866] 1. Glass ceiling [Option ID = 19458] 2. Prejudice [Option ID = 19459] 3. Modern racism [Option ID = 19460] 4. Singlism [Option ID = 19461] Correct Answer :- Glass ceiling [Option ID = 19458] are referred to as beliefs about social groups in terms of traits or characteristics that provide a cognitive _ framework for processing [Question ID = 4867] 1. Stereotypes [Option ID = 19462] 2. Heuristics [Option ID = 19463] 3. Prejudice [Option ID = 19464] 4. Habit [Option ID = 19465] Correct Answer :-Stereotypes [Option ID = 19462] 39) Ajay quits smoking as his favorite celebrity has recently started a campaign on healthy lifestyle. This behavior might have been caused by [Question ID = 4868] 1. Cognitive dissonance [Option ID = 19466] 2. Cognitive consonance [Option ID = 19467] 3. Instrumental learning [Option ID = 19468] 4. Vicarious Learning [Option ID = 19469] Correct Answer :- Cognitive dissonance [Option ID = 19466] 40) Misperceptions resulting from misinterpretation of information received by our sensory organs are known as [Question ID = 4869] 1. Delusions [Option ID = 19470] 2. Hallucinations [Option ID = 19471] 3. Illusions [Option ID = 19472] 4. Distortion [Option ID = 19473]

Correct Answer :- • Illusions [Option ID = 19472]
41) Any relatively permanent change in behavior by experience is called [Question ID = 4870] 1. Motivation [Option ID = 19474] 2. Learning [Option ID = 19475] 3. Adjustment [Option ID = 19476] 4. Emotion [Option ID = 19477]
Correct Answer :- • Learning [Option ID = 19475]
42) The smallest meaningful units in the structure of language are called [Question ID = 4871] 1. Phonemes [Option ID = 19478] 2. Abstraction [Option ID = 19479] 3. Morphemes [Option ID = 19480] 4. Syntax [Option ID = 19481]
Correct Answer :- • Morphemes [Option ID = 19480]
43) is a condition that involves the persistent failure to speak in specific situations like school or in social group- that interfere with educational or social adjustment.
[Question ID = 4872] 1. Separation anxiety disorder
[Option ID = 19482] 2. Childhood depression
[Option ID = 19483] 3. Selective mutism
[Option ID = 19484] 4. Autism
[Option ID = 19485]
Correct Answer:- • Childhood depression [Option ID = 19483]
44)is disorder of children who have not learned appropriate toileting for bowel movements after age 4.
[Question ID = 4873] 1. Enuresis
[Option ID = 19486] 2. Tourette's syndrome
[Option ID = 19487] 3. Tics
[Option ID = 19488] 4. Encopresis
[Option ID = 19489]
Correct Answer :- • Encopresis
[Option ID = 19489]
45) Most of the physiological changes that occur during intense emotion result from activation of the sympathetic division of the:-
[Question ID = 4874] 1. Peripheral Nervous system
[Option ID = 19490] 2. Autonomic Nervous system
[Option ID = 19491] 3. Endocrine system
[Option ID = 19492] 4. Limbic system

[Option ID = 19493]
Correct Answer :-
Autonomic Nervous system [Option ID = 19491]
[option is = 17471]
46) Osmoreceptors are located in the hypothalamus just above the:-
[Question ID = 4875] 1. Adrenal gland
[Option ID = 19494] 2. Pituitary gland
[Option ID = 19495] 3. Thymus gland
[Option ID = 19496] 4. Thyroid gland
[Option ID = 19497]
Correct Answer: Pituitary gland
[Option ID = 19495]
47) Most people tend to 'see the world through rose-colored glasses'. This tendency is termed as:-
[Question ID = 4876] 1. Optimistic bias
[Option ID = 19498] 2. Confident bias
[Option ID = 19499] 3. Overconfident bias
[Option ID = 19500] 4. Positive bias
[Option ID = 19501]
Correct Answer :- • Optimistic bias
[Option ID = 19498]
48) Happiness includes all of the following <u>except</u>
[Question ID = 4877] 1. Feeling a positive emotion
[Option ID = 19502] 2. Being satisfied with your life
[Option ID = 19503] 3. Not experiencing a negative emotion
[Option ID = 19504] 4. Having a high-paying job
[Option ID = 19505]
Correct Answer :-
Having a high-paying job
[Option ID = 19505]
 49) Solomon Asch is popularly known for his research on [Question ID = 4878] 1. Conformity [Option ID = 19506]
 Obedience [Option ID = 19507] Compliance [Option ID = 19508] Cohesion [Option ID = 19509]
Correct Answer :- • Conformity [Option ID = 19506]

50) We typically attribute our success to our internal characteristics whenever we perform well on a task. This

phenomenon termed as [Question ID = 4879]
1. Fundamental attribution error [Option ID = 19510]
 Self-serving bias [Option ID = 19511] Self schema [Option ID = 19512]
4. External attribution error [Option ID = 19513]
Correct Answer :- • Self-serving bias [Option ID = 19511]
51) A person who agrees to a small request initially, is more likely to comply with a larger demand later, describes the
phenomenon of [Question ID = 4880]
1. Door-in-face effect [Option ID = 19514]
 Foot-in-door effect [Option ID = 19515] Low-ball technique [Option ID = 19516]
4. Door-in-foot technique [Option ID = 19517]
Correct Answer :- • Foot-in-door effect [Option ID = 19515]
52) Increased sensitivity to painful stimuli is
[Question ID = 4881] 1. Allodynia [Option ID = 19518]
2. Ischaemia [Option ID = 19519]
3. Hyperalgesia [Option ID = 19520]4. Acute pain [Option ID = 19521]
Correct Answer :-
Hyperalgesia [Option ID = 19520]
53) A negative effect of inactive substances as a result of the patient's belief that these substances have the power to
cause harm is termed as [Question ID = 4882]
1. Placebo effect [Option ID = 19522]
2. Nocebo effect [Option ID = 19523] 3. Active ingredient effect [Option ID = 19524]
4. Response treatment effect [Option ID = 19525]
Correct Answer :- • Nocebo effect [Option ID = 19523]
54) serves to arouse the forebrain and set into motion the various behavioral signs.
[Question ID = 4883] 1. Ascending reticular activating system
[Option ID = 19526] 2. Descending reticular activating system
[Option ID = 19527] 3. Neutral reticular activating system
[Option ID = 19528] 4. All of these
[Option ID = 19529]
Correct Answer :- • Ascending reticular activating system
[Option ID = 19526]
55) The first sleep state which is termed as normally develops fully within 30 minutes after drifting off to sleep
[Question ID = 4884]
1. Wakefulness sleep [Option ID = 19530] 2. Variable sleep [Option ID = 19531]
3. Slow-wave sleep [Option ID = 19532] 4. Faster waves [Option ID = 19533]
Correct Answer :- ● Slow-wave sleep [Option ID = 19532]
56) produces distressing physiological effects such as nausea, vomiting, body weakness, drowsiness, and
pallor

1. Transcranial magnetic [Option ID = 19534] 2. Vestibular stimulation [Option ID = 19535] 3. Cosyntropin Stimulation [Option ID = 19536] 4. Vagal Stimulation [Option ID = 19537]
Correct Answer: • Vestibular stimulation [Option ID = 19535]
57) is concerned with the skills and underlying abilities which we have acquired during life [Question ID = 4886] 1. Procedural memory [Option ID = 19538] 2. Declarative memory [Option ID = 19539] 3. Propositional memory [Option ID = 19540] 4. Semantic memory [Option ID = 19541]
Correct Answer :- • Procedural memory [Option ID = 19538]
 58) is the process by which we adapt our memories to fit with our existing expectations [Question ID = 4887] 1. Confabulation [Option ID = 19542] 2. Schemata [Option ID = 19543] 3. Flashbulb memory [Option ID = 19544] 4. Encoding [Option ID = 19545]
Correct Answer :- • Confabulation [Option ID = 19542]
59) proposed that animals have the capacity to develop a mental representation, a cognitive map, of the place.
[Question ID = 4888] 1. Tolman (1948)
[Option ID = 19546] 2. Harlow (1949)
[Option ID = 19547] 3. Köhler (1925)
[Option ID = 19548] 4. Gould (1986)
[Option ID = 19549]
Correct Answer :- ● Tolman (1948)
[Option ID = 19546]
 60) The old disorders in DSM-IV such as hypochondriasis, somatization disorder, and pain disorder have all now been diagnosed as [Question ID = 4889] 1. Conversion disorder [Option ID = 19550] 2. Illness anxiety disorder [Option ID = 19551] 3. Somatic symptom disorder [Option ID = 19552] 4. Body dysmorphic disorder [Option ID = 19553]
Correct Answer :- • Somatic symptom disorder [Option ID = 19552]
61) Down's syndrome is characterized by presence of an extrachromosome [Question ID = 4890] 1. X [Option ID = 19554] 2. 21 [Option ID = 19555] 3. Y [Option ID = 19556] 4. 23 [Option ID = 19557]
Correct Answer :- • 21 [Option ID = 19555]
62)is description of basic biological response to sustained and unrelenting physical stress. [Question ID = 4891] 1. General Adaptation Syndrome [Option ID = 19558] 2. Diathesis-stress Paradigm [Option ID = 19559] 3. Two-factor Theory [Option ID = 19560]

4. Stress Inoculation Theory [Option ID = 19561]
Correct Answer :- • General Adaptation Syndrome [Option ID = 19558]
 63) Impaired ability to carry out motor tasks despite having the motor ability to do so is known as:- [Question ID = 4892] 1. Aphasia [Option ID = 19562] 2. Apraxia [Option ID = 19563] 3. Agnosia [Option ID = 19564] 4. Dementia [Option ID = 19565]
Correct Answer :- • Apraxia [Option ID = 19563]
64) The essential feature of is a recurrent pattern of negativistic, defiant, disobedient, and hostile behavior towards authority figures in children, that persists for at least 6 months. [Question ID = 4893] 1. Oppositional defiant disorder [Option ID = 19566] 2. Conduct disorder [Option ID = 19567] 3. ADHD [Option ID = 19568] 4. Childhood depression [Option ID = 19569]
Correct Answer :- Oppositional defiant disorder [Option ID = 19566]
 65) Moderately retarded individuals are likely to fall in the educational category of:- [Question ID = 4894] 1. Self Sustainable [Option ID = 19570] 2. Dependent [Option ID = 19571] 3. Trainable [Option ID = 19572] 4. life support [Option ID = 19573]
Correct Answer :- • Trainable [Option ID = 19572]
66) affects only females which includes webbing of neck, short fingers and toes, slow growth etc. [Question ID = 4895] 1. Tay-Sachs disease [Option ID = 19574] 2. Turner syndrome [Option ID = 19575] 3. Klinefelter Syndrome [Option ID = 19576] 4. Niemann-Pick disease [Option ID = 19577]
Correct Answer :- • Turner syndrome [Option ID = 19575]
involves the conversion of sexual impulses into socially acceptable forms of behavior. [Question ID = 4896] Repression [Option ID = 19578] Regression [Option ID = 19579] Sublimation [Option ID = 19580] Identification [Option ID = 19581]
Correct Answer :- • Sublimation [Option ID = 19580]
68) Children with organic defects and those born into minority groups are likely to develop [Question ID = 4897] 1. Superiority complex [Option ID = 19582] 2. Inferiority complex [Option ID = 19583] 3. Compensation [Option ID = 19584] 4. Fictional goals [Option ID = 19585]
Correct Answer :- • Inferiority complex [Option ID = 19583]
69) Jung disagreed with Freud on the nature of the unconscious, arguing that it exists on two levelsand
[Question ID = 4898] 1. Collective and individual [Option ID = 19586] 2. Anima and animus [Option ID = 19587] 3. Extroversion and introversion [Option ID = 19588] 4. Intuitive and perceptive [Option ID = 19589]
Correct Answer :-

• Collective and individual [Option ID = 19586]
 70) Maslow considers physiological and safety needs truly as [Question ID = 4899] 1. Higher needs [Option ID = 19590] 2. Lower needs [Option ID = 19591] 3. Greatest potency needs [Option ID = 19592] 4. Transformational needs [Option ID = 19593]
Correct Answer :- ● Lower needs [Option ID = 19591]
71) In a psychoanalytic practice, where the patient relaxes on a couch and freely tells whatever comes into his/her mind is called [Question ID = 4900] 1. Dreaming [Option ID = 19594] 2. Narration [Option ID = 19595] 3. Free association [Option ID = 19596] 4. Story telling [Option ID = 19597] Correct Answer:-
• Free association [Option ID = 19596]
72) According to John Dewey is the connection between sensory stimuli and motor responses [Question ID = 4901] 1. Efferent arc [Option ID = 19598] 2. Reflex arc [Option ID = 19599] 3. Association arc [Option ID = 19600] 4. Dynamic arc [Option ID = 19601]
Correct Answer :- • Reflex arc [Option ID = 19599]
73) According to Gestalt psychologists, doctrine is the correspondence between psychological or conscious experience and the underlying brain experience [Question ID = 4902] 1. Pragmatism [Option ID = 19602] 2. Eclectism [Option ID = 19603] 3. Isotropism [Option ID = 19604] 4. Isomorphism [Option ID = 19605]
Correct Answer :- ● Isomorphism [Option ID = 19605]
74) Karen Horney's conception of feelings of pervasive loneliness and helplessness that are the foundation of neuroses, is called [Question ID = 4903] 1. Innate anxiety [Option ID = 19606] 2. Existential anxiety [Option ID = 19607] 3. Basic anxiety [Option ID = 19608] 4. Neurotic anxiety [Option ID = 19609]
Correct Answer :- • Basic anxiety [Option ID = 19608]
75)is a technique in which undesired behavior is eliminated by associating with unpleasantness [Question ID = 4904] 1. Systematic desensitization [Option ID = 19610] 2. Covert sensitization [Option ID = 19611] 3. Covert desensitization [Option ID = 19612] 4. Systematic sensitization [Option ID = 19613]
Correct Answer :- • Covert sensitization [Option ID = 19611]
 76) Which among the following is the correct combination between stages of family life cycle and emotion experienced [Question ID = 4905] 1. Unattached Adult -Accepting parent-offspring separation [Option ID = 19614] 2. Newly married - Accepting new members into the systems [Option ID = 19615] 3. Teenage child - Accepting the new personality [Option ID = 19616] 4. Retreatment - Accepting exists from and entries into the family [Option ID = 19617]
Correct Answer :- • Unattached Adult -Accepting parent-offspring separation [Option ID = 19614]

 77) Rogers believed that there are three necessary and sufficient conditions of counseling such as [Question ID = 4906] 1. Empathy, unconditional positive regard and congruence [Option ID = 19618] 2. Empathy, unconditional sharing and congruence [Option ID = 19619] 3. Empathy, unconditional positive regard and motivational interviewing [Option ID = 19620] 4. Empathy, congruence and transparency [Option ID = 19621]
Correct Answer:- • Empathy, unconditional positive regard and congruence [Option ID = 19618]
 78) Fostering of equalitarian atmosphere in counseling is promoted by [Question ID = 4907] 1. Psychoanalytic theory [Option ID = 19622] 2. Adlerian theory [Option ID = 19623] 3. Behavioral theory [Option ID = 19624] 4. Cognitive theory [Option ID = 19625]
Correct Answer :- • Adlerian theory [Option ID = 19623]
79) The Ego is sometimes described as the because it directs energies supplied by the Id [Question ID = 4908] 1. Executive [Option ID = 19626] 2. Superordinate [Option ID = 19627] 3. Subordinate [Option ID = 19628] 4. Congruence [Option ID = 19629]
Correct Answer :- • Executive [Option ID = 19626]
 80) memories are created at the time of high emotion situations of personal relevance and that are very vivid in nature [Question ID = 4909] 1. Flashbulb [Option ID = 19630] 2. Photographic [Option ID = 19631] 3. Implicit [Option ID = 19632] 4. Procedural [Option ID = 19633]
Correct Answer :- • Flashbulb [Option ID = 19630]
 81) The therapeutic technique in which the client is instructed to perform behaviours counter to the therapeutic goal is [Question ID = 4910] 1. Paradoxical intention [Option ID = 19634] 2. Therapeutic alliance [Option ID = 19635] 3. Therapeutic transference [Option ID = 19636] 4. Talk therapy [Option ID = 19637]
Correct Answer :- • Paradoxical intention [Option ID = 19634]
 82) Cattell's Personality theory is also known as:- [Question ID = 4911] 1. Psychoanalytic theory [Option ID = 19638] 2. Factor analytic theory [Option ID = 19639] 3. Behaviouristic theory [Option ID = 19640] 4. Projective theory [Option ID = 19641]
Correct Answer :- • Factor analytic theory [Option ID = 19639]
means that the learner comes to anticipate the presence of a reward and if that reward is absent or changed, behavior is disrupted [Question ID = 4912] 1. Latent learning [Option ID = 19642] 2. Reward expectancy [Option ID = 19643] 3. Place learning [Option ID = 19644] 4. Forgetting [Option ID = 19645]
Correct Answer :- • Reward expectancy [Option ID = 19643]
84) The third stage of Erikson's Eight Stages of Development is termed as:-

1. Industry versus inferiority
[Option ID = 19646] 2. Initiative versus guilt
[Option ID = 19647] 3. Trust versus mistrust
[Option ID = 19648] 4. None of these
[Option ID = 19649]
Correct Answer :- • Initiative versus guilt
[Option ID = 19647]
 85) Classical conditioning of attitudes through exposure to stimuli lying below the individual's threshold of conscious experiences is [Question ID = 4914] 1. Subliminal conditioning [Option ID = 19650] 2. Delayed conditioning [Option ID = 19651] 3. Minimal conditioning [Option ID = 19652] 4. Backward conditioning [Option ID = 19653]
Correct Answer :- • Subliminal conditioning [Option ID = 19650]
86) Forgetting due to proactive interference occurs because
[Question ID = 4915] 1. Later and earlier learning interferes with the recall of new learning
[Option ID = 19654] 2. Later learning interferes with the recall of earlier learning
[Option ID = 19655] 3. Earlier learning interferes with the recall of later learning
[Option ID = 19656] 4. Both, Later learning interferes with the recall of earlier learning & Earlier learning interferes with the recall of later learning
[Option ID = 19657]
Correct Answer :- • Earlier learning interferes with the recall of later learning
[Option ID = 19656]
87) is an advanced therapy that involves desensitizing a client to a situation by having him or her imagine an anxiety producing situation that may have dire consequences [Question ID = 4916] 1. General behavioral technique [Option ID = 19658] 2. Positive reinforcement [Option ID = 19659] 3. Implosive therapy [Option ID = 19660] 4. Covert sensitization [Option ID = 19661]
Correct Answer :- • Implosive therapy [Option ID = 19660]
88) Sternberg's conceptualization of love relationship is termed as [Question ID = 4917] 1. Physical attractiveness [Option ID = 19662] 2. Passionate love [Option ID = 19663] 3. Unrequited love [Option ID = 19664] 4. Triangular model of love [Option ID = 19665]
Correct Answer :- • Triangular model of love [Option ID = 19665]
89) The ability to imitate a person or pretend a behaviour in the absence of that person or the displayed behaviour is called which indicates that children form [Question ID = 4918] 1. Immitation, mental representation [Option ID = 19666] 2. Deferred imitation, mental representation [Option ID = 19667] 3. Secondary imitation, representation [Option ID = 19668] 4. Tertiary imitation, symbolic thought [Option ID = 19669]

Correct Answer :- • Deferred imitation, mental representation [Option ID = 19667]
90) "Sleeping on the problem of how to fund a vacation, hoping you will have a better idea when you wake up is an example of [Question ID = 4919] 1. Representation heuristic [Option ID = 19670] 2. Analogy [Option ID = 19671] 3. Algorithm [Option ID = 19672] 4. Incubation [Option ID = 19673]
Correct Answer :- • Incubation [Option ID = 19673]
 91) Having superior memory for the items at the beginning and at the end of the list is known as [Question ID = 4920] 1. Von Restoff effect [Option ID = 19674] 2. Zeigarnik effect [Option ID = 19675] 3. Serial Position effect [Option ID = 19676] 4. Recency effect [Option ID = 19677]
Correct Answer :- • Serial Position effect [Option ID = 19676]
 92) Information about the frequency of members of different categories in the population is called [Question ID = 4921] 1. Census [Option ID = 19678] 2. Base rate [Option ID = 19679] 3. Social Representation [Option ID = 19680] 4. Sociometry [Option ID = 19681]
Correct Answer :- • Base rate [Option ID = 19679]
guestion ID = 4922] 1. Primary prevention [Option ID = 19682] 2. Secondary prevention [Option ID = 19683] 3. Tertiary prevention [Option ID = 19684] 4. Quadruplet prevention [Option ID = 19685] Correct Answer:-
Tertiary prevention [Option ID = 19684]
94) According to Sigmund Freud wars and violence are evidence of:-
[Question ID = 4923] 1. Life instinct [Option ID = 19686] 2. Libido [Option ID = 19687] 3. Death instinct [Option ID = 19688] 4. None of these [Option ID = 19689]
Correct Answer :- • Death instinct [Option ID = 19688]
95) The loosening of normal constraints on behavior when people can't be identified (such as when they are in a crowd) is called:- [Question ID = 4924] 1. Social loafing [Option ID = 19690] 2. Social facilitation [Option ID = 19691] 3. Deindividuation [Option ID = 19692] 4. Mob behavior [Option ID = 19693] Correct Answer:- • Deindividuation [Option ID = 19692]

[Question ID = 4925] 1. Poor eye contact
[Option ID = 19694] 2. Delay in language acquisition
[Option ID = 19695] 3. Hand flapping
[Option ID = 19696] 4. Social smile
[Option ID = 19697]
Correct Answer :- • Social smile
[Option ID = 19697]
97) learning occurs when a person or animal suddenly grasps what something means and incorporates that new knowledge into old knowledge
[Question ID = 4926] 1. Latent
[Option ID = 19698] 2. Insight
[Option ID = 19699] 3. Cognitive
[Option ID = 19700] 4. Observational
[Option ID = 19701]
Correct Answer :- • Insight
[Option ID = 19699]
98) Recall that is better if it occurs in the same psychological state that is present when the information was first encoded is explained by
[Question ID = 4927] 1. State-dependent retrieval [Option ID = 19702]
2. Trait-dependent retrieval [Option ID = 19703] 3. Hypermnesic retrieval [Option ID = 19704]
4. Emotional retrieval [Option ID = 19705]
Correct Answer:- • State-dependent retrieval [Option ID = 19702]
99) Observable characteristics that result from both genetic and environmental influences is called
[Question ID = 4928] 1. Karyotype [Option ID = 19706]
2. genotype [Option ID = 19707]3. phenotype [Option ID = 19708]
4. heritability [Option ID = 19709]
Correct Answer:- • phenotype [Option ID = 19708]
100) Children's understanding of turn-taking and perspective taking in interpersonal communication is indicator of
development [Question ID = 4929]
 Pragmatic [Option ID = 19710] Semantic [Option ID = 19711]
3. Syntactic [Option ID = 19712] 4. Pre-linguistic [Option ID = 19713]
Correct Answer :- • Pragmatic [Option ID = 19710]

96) Which of the following is $\underline{\text{not}}$ a characteristic of Autism Spectrum Disorder?