

National Testing Agency

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Refresher Course In Psychology

Group Number :	1
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Is this Group for Examiner? :	No

Refresher Course In Psychology -1

Section Id :	603489197
Section Number :	1
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Mandatory or Optional :	Mandatory

Number of Questions :	100
Number of Questions to be attempted :	100
Section Marks :	100
Enable Mark as Answered Mark for Review and Clear Response :	Yes
Sub-Section Number :	1
Sub-Section Id :	603489409
Question Shuffling Allowed :	Yes

Question Number : 1 Question Id : 60348910570 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Maslow defined peak performance as

- 1. Feeling of total unity
- 2. Inner strength
- 3. Wholeness of being
- 4. All of the above

Options :

60348940153. 1

60348940154. 2

60348940155. 3

60348940156. 4

Question Number : 2 Question Id : 60348910571 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Mental imagery includes

- 1. Mental practice and rehearsal
- 2. Cognitive rehearsal
- 3. Visualization
- 4. All of the above

Options :

60348940157. 1

60348940158. 2

60348940159. 3

60348940160. 4

Question Number : 3 Question Id : 60348910572 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Noticing and appreciating things in life, things in others, and things in the world is called

1. Patience
2. Empathy
3. Respect
4. Gratitude

Options :

60348940161. 1

60348940162. 2

60348940163. 3

60348940164. 4

Question Number : 4 Question Id : 60348910573 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Bio psychosocial model of sports injury consists of ---- dimensions.

1. 07
2. 08
3. 09
4. 10

Options :

60348940165. 1

60348940166. 2

60348940167. 3

60348940168. 4

Question Number : 5 Question Id : 60348910574 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Managing transference and Counter transference is Critical in which one of the following?

1. Behaviour modification
2. Cognitive-behaviour therapy
3. Psychodynamic model
4. Solution focused model

Options :

60348940169. 1

60348940170. 2

60348940171. 3

60348940172. 4

Question Number : 6 Question Id : 60348910575 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The bio psychosocial model of sports injury is propounded by

1. Winer
2. Hill
3. Brewer
4. Chan

Options :

60348940173. 1

60348940174. 2

60348940175. 3

60348940176. 4

Question Number : 7 Question Id : 60348910576 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Two-factor theory of motivation is propounded by

1. Herzberg
2. Adler
3. Atkinson
4. Bandura

Options :

60348940177. 1
60348940178. 2
60348940179. 3
60348940180. 4

Question Number : 8 Question Id : 60348910577 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Motivation and hygiene factors are part of -

1. ERG theory
2. Achievement motivation theory
3. Two factor theory
4. None of the above

Options :

60348940181. 1
60348940182. 2
60348940183. 3
60348940184. 4

Question Number : 9 Question Id : 60348910578 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Individual differences mean any measurable aspect of the total personality. This definition is given by -

1. Skinner
2. Pavlov
3. Watson
4. James

Options :

60348940185. 1

60348940186. 2

60348940187. 3

60348940188. 4

Question Number : 10 Question Id : 60348910579 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

An expression of gratitude is

1. Empathy
2. Gratitude
3. Appreciation
4. Courage

Options :

60348940189. 1

60348940190. 2

60348940191. 3

60348940192. 4

Question Number : 11 Question Id : 60348910580 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Individual differences are found in all psychological characteristics physical mental abilities, knowledge and habit, personality and character traits. This theory is propounded by

1. Watson
2. Woodworth
3. Williams
4. Skinner

Options :

60348940193. 1

60348940194. 2

60348940195. 3

60348940196. 4

**Question Number : 12 Question Id : 60348910581 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

All of the following are indications that the helping relationship or therapeutic process is not going well, except

1. The client frequently misses appointments
2. The client asks questions and seeks information
3. The client focuses on irrelevant matters
4. The client minimize the problem

Options :

60348940197. 1

60348940198. 2

60348940199. 3

60348940200. 4

**Question Number : 13 Question Id : 60348910582 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Family dynamics are

1. Conjugal relationships
2. Parent-child relationships
3. Family to family relationships
4. Interactions among family members

Options :

60348940201. 1

60348940202. 2

60348940203. 3

60348940204. 4

Question Number : 14 Question Id : 60348910583 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Consumption of glucose ----- a meal reduces caloric and fat intake.

1. After
2. During
3. Prior to
4. All of the above

Options :

60348940205. 1

60348940206. 2

60348940207. 3

60348940208. 4

Question Number : 15 Question Id : 60348910584 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Communication cannot be complete without

1. Language
2. Feedback
3. Gestures
4. Listening

Options :

60348940209. 1

60348940210. 2

60348940211. 3

60348940212. 4

Question Number : 16 Question Id : 60348910585 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

In day-to-day communication on an average maximum activity is

1. Speaking
2. Writing
3. Listening
4. Reading

Options :

60348940213. 1

60348940214. 2

60348940215. 3

60348940216. 4

Question Number : 17 Question Id : 60348910586 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Managing and coping with these changes is not difficult and stressful for many old persons:

1. Physical
2. Mental
3. Social
4. Family support

Options :

60348940217. 1

60348940218. 2

60348940219. 3

60348940220. 4

Question Number : 18 Question Id : 60348910587 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Heart in old age

1. Pumps blood at higher rate
2. Becomes slightly enlarged
3. Its walls may soften
4. All of the above

Options :

60348940221. 1

60348940222. 2

60348940223. 3

60348940224. 4

Question Number : 19 Question Id : 60348910588 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The ability to understand and connect to the feelings of another

1. Gratitude
2. Respect
3. Empathy
4. Cooperation

Options :

60348940225. 1

60348940226. 2

60348940227. 3

60348940228. 4

Question Number : 20 Question Id : 60348910589 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Which one of the following is NOT the source of a research worthy problem?

1. A gap in knowledge.
2. Inventive leap of mind
3. Existence of contradictory results
4. Facts demanding scientific explanation

Options :

60348940229. 1

60348940230. 2

60348940231. 3

60348940232. 4

Question Number : 21 Question Id : 60348910590 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Beck's cognitive therapy for depression requires the individual to

1. Make an objective assessment of their beliefs
2. Keep a dream diary
3. Keep a mood diary
4. Set attainable life goals

Options :

60348940233. 1

60348940234. 2

60348940235. 3

60348940236. 4

Question Number : 22 Question Id : 60348910591 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

"Manipulation of physical forces may help in building colonies in the air." Which type of hypothesis is this? Identify out of the following.

1. Existential hypothesis
2. Comparative hypothesis
3. Potentially testable hypothesis
4. Null hypothesis

Options :

60348940237. 1

60348940238. 2

60348940239. 3

60348940240. 4

Question Number : 23 Question Id : 60348910592 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Which one of the following is the organismic variable?

1. Intensity of light
2. Meaningfulness of the learning material
3. Intelligence
4. Noise of the metronome

Options :

60348940241. 1

60348940242. 2

60348940243. 3

60348940244. 4

Question Number : 24 Question Id : 60348910593 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

In which situation confounding effect occurs in the experimental study?

1. Meaningfulness of the independent variable
2. Measurement of the dependent variable
3. Presence of or genomic variable
4. Lack of control on extraneous variable

Options :

60348940245. 1

60348940246. 2

60348940247. 3

60348940248. 4

Question Number : 25 Question Id : 60348910594 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

It is generally considered that Cognitive behavioral therapy changes _____.

1. Thought processes
2. Behaviour
3. Thoughts and behaviour
4. Mood states

Options :

60348940249. 1

60348940250. 2

60348940251. 3

60348940252. 4

**Question Number : 26 Question Id : 60348910595 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Which one of the following is not the part of causal system in behavioral sciences?

1. Necessary cause
2. Sufficient cause
3. Contributory cause
4. Intuitive cause

Options :

60348940253. 1

60348940254. 2

60348940255. 3

60348940256. 4

**Question Number : 27 Question Id : 60348910596 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

"Rotation of the earth around its own orbit causes day and night". This phenomenon belongs to which one of the following causes?

1. Sufficient cause
2. Necessary cause
3. Contributory cause
4. Necessary and sufficient cause both

Options :

60348940257. 1

60348940258. 2

60348940259. 3

60348940260. 4

Question Number : 28 Question Id : 60348910597 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

"A good research design exercises control over variance through the principle of Max Con Min". Give correct full form of the Max part of this principle out of the following?

1. Maximization of the systematic variance
2. Maximization of error variance
3. Maximization of confounding variance
4. Maximization of null variance

Options :

60348940261. 1

60348940262. 2

60348940263. 3

60348940264. 4

Question Number : 29 Question Id : 60348910598 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Out of the given criteria identify one for a good research design?

1. Congruency between research question and strategy for analysing the data
2. Exercising control over dependent variable through the principle of randomization
3. Keeping minimum control over assessment of dependent variable
4. Neglecting external validity of the subject

Options :

60348940265. 1

60348940266. 2

60348940267. 3

60348940268. 4

Question Number : 30 Question Id : 60348910599 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The belief that you can influence events in your environment that affect your decision is known as.

1. Perceived control
2. External control
3. The illusion of control
4. A psychological delusion

Options :

60348940269. 1

60348940270. 2

60348940271. 3

60348940272. 4

Question Number : 31 Question Id : 60348910600 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The first stage of decision making is to

1. Evaluate the alternatives
2. Making a commitment
3. Accept the challenge
4. Search for alternatives

Options :

60348940273. 1

60348940274. 2

60348940275. 3

60348940276. 4

Question Number : 32 Question Id : 60348910601 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

----- therapies are used for anxiety management

1. Rational emotive therapy
2. Cognitive meditation
3. Both (1) and (2)
4. None of the above

Options :

60348940277. 1

60348940278. 2

60348940279. 3

60348940280. 4

Question Number : 33 Question Id : 60348910602 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Counseling is a profession that aims to

1. Promote personal growth and productivity
2. Provide a successful diagnosis in psychopathology
3. Ensure that clients are on the correct treatment
4. Solely address behaviour

Options :

60348940281. 1

60348940282. 2

60348940283. 3

60348940284. 4

Question Number : 34 Question Id : 60348910603 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Rehabilitation of injured athletes include

1. Self talk based intervention
2. Imagery
3. Goal setting
4. All of the above

Options :

60348940285. 1

60348940286. 2

60348940287. 3

60348940288. 4

Question Number : 35 Question Id : 60348910604 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Causes of individual difference is

1. Emotional stability
2. Socio economics status
3. Age
4. All of the above

Options :

60348940289. 1

60348940290. 2

60348940291. 3

60348940292. 4

Question Number : 36 Question Id : 60348910605 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Social agility is -----

1. A personality trait
2. An ability
3. An aggressive state
4. None of the above

Options :

60348940293. 1

60348940294. 2

60348940295. 3

60348940296. 4

Question Number : 37 Question Id : 60348910606 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

When parents have a high level of marital conflict, they are likely to -----

1. Ignore their children
2. Over pamper their children
3. Be critical
4. Frequently and intensely punish their children

Options :

60348940297. 1

60348940298. 2

60348940299. 3

60348940300. 4

Question Number : 38 Question Id : 60348910607 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Listening is

- A. Unintentional
- B. An emotional experience
- C. Based on concentration
- D. Associated with evaluation

Choose the **correct** answer from the options given below:

1. A, C and D only
2. B, C and D only
3. A, B and C only
4. C and D only

Options :

60348940301. 1

60348940302. 2

60348940303. 3

60348940304. 4

Question Number : 39 Question Id : 60348910608 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Stimulation of mind can be by :

1. Learning a new instrument, game or language
2. Adding variations in usual activities (for instance, can use different routes to get to say the supermarket or the golf club
3. Playing word games or crossword puzzles and advancing to harder
4. All of the above

Options :

60348940305. 1

60348940306. 2

60348940307. 3

60348940308. 4

Question Number : 40 Question Id : 60348910609 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Stereotyping of the elderly is known as

1. Ageism
2. Infantilization
3. Climacterosis
4. Generationism

Options :

60348940309. 1

60348940310. 2

60348940311. 3

60348940312. 4

Question Number : 41 Question Id : 60348910610 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Good sleep time in old age

1. 4 to 5 hours
2. 7 to 8 hours
3. 4 interval of 2 hours
4. 10 to 12 hours

Options :

60348940313. 1

60348940314. 2

60348940315. 3

60348940316. 4

Question Number : 42 Question Id : 60348910611 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Starting kick to scientific inquiry is given by which of the following?

1. Hypothesis
2. Problem
3. Confounding effect
4. Personal experience

Options :

60348940317. 1

60348940318. 2

60348940319. 3

60348940320. 4

Question Number : 43 Question Id : 60348910612 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Assigned independent variable is varied through one of the following methods?

1. Method of purposive selection
2. Method of minimal changes
3. Method of constant stimuli
4. Socratic method

Options :

60348940321. 1

60348940322. 2

60348940323. 3

60348940324. 4

Question Number : 44 Question Id : 60348910613 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

"Sub-duct from any phenomenon such part as is known by previous indications to be the effect of certain antecedents, and the residue of the phenomenon is the effect of the remaining antecedents." (Mill, 1930).

State which one of the following design of proofs is based on this inductive canon of Mill.

1. The residual method
2. The method of difference
3. Method of agreement
4. Method of concomitant variations

Options :

60348940325. 1

60348940326. 2

60348940327. 3

60348940328. 4

Question Number : 45 Question Id : 60348910614 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

In 3x3 Latin square design, which one of the following is the correct combination?

1. 2 rows, 2 columns and 2 letters
2. 2 rows, 3 letters and 3 columns
3. 3 rows, 3 columns and 3 letters
4. 3 rows, 4 columns and 3 letters

Options :

60348940329. 1

60348940330. 2

60348940331. 3

60348940332. 4

**Question Number : 46 Question Id : 60348910615 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

According to Mead (1934) how would a child be prevented from forming a sense of self?

1. This would be through preventing interaction with others
2. When lacking hearing
3. When lacking vision
4. Through changing neurotransmitters

Options :

60348940333. 1

60348940334. 2

60348940335. 3

60348940336. 4

**Question Number : 47 Question Id : 60348910616 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

According to -----theory every living organism contains a kind of built-in-biological clock that regulate aging process

- 1. Programmed
- 2. Scholastic
- 3. Wear-and-tear
- 4. None of the above

Options :

60348940337. 1

60348940338. 2

60348940339. 3

60348940340. 4

Question Number : 48 Question Id : 60348910617 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

----- is the ability to resist temptation to act

- 1. Self- regard
- 2. Independence
- 3. Impulse control
- 4. Stress tolerance

Options :

60348940341. 1

60348940342. 2

60348940343. 3

60348940344. 4

Question Number : 49 Question Id : 60348910618 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

According to mitochondrial theory of aging is because of decay in mitochondria due to -----

--

1. Oxidative damage
2. Loss of critical micronutrients
3. Both 1 and 2
4. None of the above

Options :

60348940345. 1

60348940346. 2

60348940347. 3

60348940348. 4

**Question Number : 50 Question Id : 60348910619 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Who has done a ground breaking work on gratitude?

1. Emmons and Mc Cullough
2. Kennon Sheldon
3. Lyubomirsky
4. Clark and Tellegen

Options :

60348940349. 1

60348940350. 2

60348940351. 3

60348940352. 4

**Question Number : 51 Question Id : 60348910620 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Ability of saying 'No' when shall say 'No' in a humble way is known as -----

1. Empathy
2. Social responsibility
3. Assertiveness
4. Independence

Options :

60348940353. 1

60348940354. 2

60348940355. 3

60348940356. 4

Question Number : 52 Question Id : 60348910621 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Neuro-peptide Y ----- the stress response

1. Limits
2. Aggressive
3. Maintains
4. None of the above

Options :

60348940357. 1

60348940358. 2

60348940359. 3

60348940360. 4

Question Number : 53 Question Id : 60348910622 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

According to -----theory, the HPA axis plays a key role in

1. Hormonal stress
2. Programmed
3. Free radical
4. Mitochondrial

Options :

60348940361. 1

60348940362. 2

60348940363. 3

60348940364. 4

Question Number : 54 Question Id : 60348910623 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The ability to be aware of, to understand and to appreciate the feelings and thoughts of others is known as -----

1. Empathy
2. Interpersonal relationship
3. Reality testing
4. Impulse control

Options :

60348940365. 1

60348940366. 2

60348940367. 3

60348940368. 4

Question Number : 55 Question Id : 60348910624 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

----- theories hold that happiness is a reflection of how well we feel generally

1. Cognitive
2. Affective
3. Set point
4. Social

Options :

60348940369. 1

60348940370. 2

60348940371. 3

60348940372. 4

Question Number : 56 Question Id : 60348910625 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Behavior modification is a therapeutic technique based on the work of....

1. Albert Bandura
2. Ivan Pavlov
3. Edward Thorndike
4. B.F. Skinner

Options :

60348940373. 1

60348940374. 2

60348940375. 3

60348940376. 4

Question Number : 57 Question Id : 60348910626 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Behavioral skills training is effective for

1. Children
2. Adults
3. Persons with disabilities
4. All of the above

Options :

60348940377. 1

60348940378. 2

60348940379. 3

60348940380. 4

Question Number : 58 Question Id : 60348910627 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Prompt fading transfers the stimulus control from prompt to the-----

1. Individual
2. Teacher
3. Stimulus
4. Model

Options :

60348940381. 1

60348940382. 2

60348940383. 3

60348940384. 4

Question Number : 59 Question Id : 60348910628 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The instructions in behavioural skills training should be given by

1. Sports person
2. Someone with credibility
3. Leader
4. Movie star

Options :

60348940385. 1

60348940386. 2

60348940387. 3

60348940388. 4

Question Number : 60 Question Id : 60348910629 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Verbal, gesture, modelling and physical prompts are what type of prompts?

1. Stimulus prompts
2. Extra stimulus prompts
3. Subject prompts
4. Response prompts

Options :

60348940389. 1

60348940390. 2

60348940391. 3

60348940392. 4

Question Number : 61 Question Id : 60348910630 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

To condone means -----

1. To overlook it
2. To judge it
3. Not morally wrong
4. To remit punishment

Options :

60348940393. 1

60348940394. 2

60348940395. 3

60348940396. 4

Question Number : 62 Question Id : 60348910631 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

During modelling, the model's behaviour should occur in proper-----

1. Dress
2. Light
3. Role
4. Situation

Options :

60348940397. 1

60348940398. 2

60348940399. 3

60348940400. 4

Question Number : 63 Question Id : 60348910632 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

In ----- modelling the appropriate behaviour is shown via videotape, audiotape, cartoon or movie

1. Live
2. Symbolic
3. Video
4. None of the above

Options :

60348940401. 1

60348940402. 2

60348940403. 3

60348940404. 4

**Question Number : 64 Question Id : 60348910633 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Prompt delay is a way to-----

1. Prompting
2. Learning
3. Fading
4. Eliminating

Options :

60348940405. 1

60348940406. 2

60348940407. 3

60348940408. 4

**Question Number : 65 Question Id : 60348910634 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

----- prompts involve the behaviour of the other person

1. Modeling
2. Response
3. Extrastimulus
4. None of the above

Options :

60348940409. 1

60348940410. 2

60348940411. 3

60348940412. 4

Question Number : 66 Question Id : 60348910635 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

To what do the 'looking-glass self' and 'social mirror' refer?

1. Children are unable to process social or personal images
2. Children under a certain age cannot recognize images of themselves because they do not understand others
3. Cooley's (1902) theory that children come to see themselves as they are reflected in others
4. Children must first have a theory of mind to understand their selves

Options :

60348940413. 1

60348940414. 2

60348940415. 3

60348940416. 4

Question Number : 67 Question Id : 60348910636 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The learner must be ----- for the behavioural skills training to be effective

1. Attentive
2. Motivated
3. Rehearsing
4. All of the above

Options :

60348940417. 1

60348940418. 2

60348940419. 3

60348940420. 4

Question Number : 68 Question Id : 60348910637 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

If you want to but are unable to say NO to others, you need----- skill training

1. Performance management skill
2. Assertiveness skill
3. Stress management skill
4. Conflict management skill

Options :

60348940421. 1

60348940422. 2

60348940423. 3

60348940424. 4

Question Number : 69 Question Id : 60348910638 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

In a stimulus prompt there is

1. addition of other stimulus
2. removal of other stimulus
3. changing some aspect of the stimulus
4. all of the above

Options :

60348940425. 1

60348940426. 2

60348940427. 3

60348940428. 4

Question Number : 70 Question Id : 60348910639 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

_____ is increasing Leadership rapidly:

1. Strategy
2. Command
3. Control
4. Getting others to follow

Options :

60348940429. 1

60348940430. 2

60348940431. 3

60348940432. 4

Question Number : 71 Question Id : 60348910640 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The favoured technique for resolving conflict is

1. Negotiating
2. Conciliation
3. Removal of participants
4. Not entertaining them

Options :

60348940433. 1

60348940434. 2

60348940435. 3

60348940436. 4

Question Number : 72 Question Id : 60348910641 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Workplace violence is sometimes referred to as

1. Trash can rage
2. Desk rage
3. Trash can blues
4. Monday morning after rage

Options :

60348940437. 1

60348940438. 2

60348940439. 3

60348940440. 4

Question Number : 73 Question Id : 60348910642 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

_____ are the approaches to the study of leadership which emphasise the personality of the leader:

1. Contingency theories
2. Group theories
3. Trait theories
4. Inspirational theories

Options :

60348940441. 1

60348940442. 2

60348940443. 3

60348940444. 4

Question Number : 74 Question Id : 60348910643 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The fourth point of principled negotiation is

1. Invert options for mutual gain
2. Insist on using objective criteria
3. Separate the people from the problem
4. Focus on interests, not positions

Options :

60348940445. 1

60348940446. 2

60348940447. 3

60348940448. 4

Question Number : 75 Question Id : 60348910644 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

All of the following are considered to be sources of workplace conflict except:

1. Generation gap and personality clashes
2. Limited resources
3. Competing work and family demands
4. Family friendly work related benefits

Options :

60348940449. 1

60348940450. 2

60348940451. 3

60348940452. 4

Question Number : 76 Question Id : 60348910645 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Needs, setting standards and maintaining discipline, and appointing sub-leaders according to Adair's approach, called as:

1. Work functions
2. Task functions
3. Individual functions
4. Team functions

Options :

60348940453. 1

60348940454. 2

60348940455. 3

60348940456. 4

Question Number : 77 Question Id : 60348910646 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The way in which organizations facilitate the conflict integration is to establish

1. Lateral relations
2. Formal relations
3. Former relations
4. Basic relative relations

Options :

60348940457. 1

60348940458. 2

60348940459. 3

60348940460. 4

Question Number : 78 Question Id : 60348910647 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

All of the following are suggested ways of dealing with sexual harassment except:

1. Confront the harasser in writing
2. Keep concise yet accurate notes of incidents
3. Speak up before it happens
4. Ignore the harassment; it is part of office politics

Options :

60348940461. 1

60348940462. 2

60348940463. 3

60348940464. 4

Question Number : 79 Question Id : 60348910648 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

_____used the terms “employee- centred” and production-centred” to describe leader behaviour:

1. Blake and McCanse
2. Fiedler
3. McGregor
4. Likert

Options :

60348940465. 1

60348940466. 2

60348940467. 3

60348940468. 4

Question Number : 80 Question Id : 60348910649 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

What was the percentage increase in children who could recognise their reflection in a mirror at the ages of 18 months and 20-24months?

1. 15%
2. 30%
3. 5%
4. 20%

Options :

60348940469. 1

60348940470. 2

60348940471. 3

60348940472. 4

Question Number : 81 Question Id : 60348910650 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The most highly recommended way of resolving conflict is by _____ and _____.

1. Confrontation, problem solving
2. Assertiveness, mediation
3. Aggression, compromising
4. Passiveness negotiation

Options :

60348940473. 1

60348940474. 2

60348940475. 3

60348940476. 4

Question Number : 82 Question Id : 60348910651 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Leaders with a low LPC score gain satisfaction from _____ according to Fiedler's LPC scale:

1. Developing team relationships
2. Achieving objectives
3. Both 1 and 2
4. None of the above

Options :

60348940477. 1

60348940478. 2

60348940479. 3

60348940480. 4

Question Number : 83 Question Id : 60348910652 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The formal process of filing a complaint and resolving a dispute within an organization is the _____.

1. Discipline procedure
2. Grievance procedure
3. Complaint procedure
4. Bargaining procedure

Options :

60348940481. 1

60348940482. 2

60348940483. 3

60348940484. 4

**Question Number : 84 Question Id : 60348910653 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

_____ people state clearly what they want or how they feel in a given situation without being abusive, abrasive, or obnoxious.

1. Assertive
2. Nonassertive
3. Passive
4. Aggressive

Options :

60348940485. 1

60348940486. 2

60348940487. 3

60348940488. 4

**Question Number : 85 Question Id : 60348910654 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

When did Cooley (1902) argue infants develop and awareness of agency?

1. When they acquire language
2. When they learn to walk
3. Around 4 years
4. When they acquire the ability to control objects

Options :

60348940489. 1

60348940490. 2

60348940491. 3

60348940492. 4

Question Number : 86 Question Id : 60348910655 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

An individual's motivation is dependent on:

1. Whether path-goal relationships are clarified
2. Expectations that increased effort to achieve an improved level of performance will be successful
3. Their effective performance
4. The necessary direction, guidance, training and support is provided

Options :

60348940493. 1

60348940494. 2

60348940495. 3

60348940496. 4

Question Number : 87 Question Id : 60348910656 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

What were Rosenberg's categorizes of self-descriptors?

1. Internal, external, societal
2. Physical, interpersonal and intrapersonal
3. Evaluative, descriptive and critical
4. Physical, character, relationship and inner

Options :

60348940497. 1

60348940498. 2

60348940499. 3

60348940500. 4

Question Number : 88 Question Id : 60348910657 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Cost-leadership and product-differentiation strategies are so widely recognized that they are often called

1. Common business strategies
2. Generic business strategies
3. Generic corporate strategies
4. Common corporate strategies

Options :

60348940501. 1

60348940502. 2

60348940503. 3

60348940504. 4

Question Number : 89 Question Id : 60348910658 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Organizations can help reduce work-family conflict by instituting which of the following?

1. Dependent-care programs
2. Flexible work schedules
3. Compassionate attitudes toward individual needs
4. All of the above

Options :

60348940505. 1

60348940506. 2

60348940507. 3

60348940508. 4

Question Number : 90 Question Id : 60348910659 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Which of the following items are component of the identity?

1. Cultural
2. Relationship
3. Spiritual
4. All of the above

Options :

60348940509. 1

60348940510. 2

60348940511. 3

60348940512. 4

Question Number : 91 Question Id : 60348910660 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

At which age do children start to show preferences for playmates from the same ethnicity and gender?

1. 4 years
2. 5 years
3. 3 years
4. 2 years

Options :

60348940513. 1

60348940514. 2

60348940515. 3

60348940516. 4

**Question Number : 92 Question Id : 60348910661 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Which of the following are the characteristics of participative leadership?

1. Tries best to involve team
2. Have a clear chain of Command
3. Believe , staff Working together
4. Elevates the mood of the employee

Options :

60348940517. 1

60348940518. 2

60348940519. 3

60348940520. 4

**Question Number : 93 Question Id : 60348910662 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No**

Correct Marks : 1 Wrong Marks : 0

Characteristics of charismatic leader-----

1. Believe rewards motivates
2. Clear chain of command
3. Believes in staff
4. Maintaining a good , strong and effective image of the organization

Options :

60348940521. 1

60348940522. 2

60348940523. 3

60348940524. 4

Question Number : 94 Question Id : 60348910663 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

A team Leader is -----

1. Person having traits and skills
2. Person formally appoints to a job position of power and authority
3. Effective team leader
4. All of the above

Options :

60348940525. 1

60348940526. 2

60348940527. 3

60348940528. 4

Question Number : 95 Question Id : 60348910664 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Which is a technique avoiding conflict?

1. Autonomy
2. Competing
3. Stone walling
4. Compromising

Options :

60348940529. 1

60348940530. 2

60348940531. 3

60348940532. 4

Question Number : 96 Question Id : 60348910665 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Diversity issues are related to all, EXCEPT-----

1. Power
2. Culture
3. Stereotyping
4. Compromise

Options :

60348940533. 1

60348940534. 2

60348940535. 3

60348940536. 4

Question Number : 97 Question Id : 60348910666 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Which of these is a legal process where a neutral third party hears the dispute and issues an award ?

1. Litigation
2. Mediation
3. Arbitration
4. Collaboration

Options :

60348940537. 1

60348940538. 2

60348940539. 3

60348940540. 4

Question Number : 98 Question Id : 60348910667 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Who has no independent decision –making power?

1. Civil judge
2. Mediator
3. Advocate
4. Councillor

Options :

60348940541. 1

60348940542. 2

60348940543. 3

60348940544. 4

Question Number : 99 Question Id : 60348910668 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

The purpose of pure mediation is -----

1. Getting a settlement quickly
2. Getting a Compromise
3. Facilitating bargaining or Collaborative negotiation
4. Healing disputants emotionally

Options :

60348940545. 1

60348940546. 2

60348940547. 3

60348940548. 4

Question Number : 100 Question Id : 60348910669 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 1 Wrong Marks : 0

Which of the following is seldom recommend in conflict resolution?

1. Negotiation
2. Arbitration
3. Mediation
4. Adjudication

Options :

60348940549. 1

60348940550. 2

60348940551. 3

60348940552. 4