National Testing Agency

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Organisation Behaviour

Group Number:

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Organisation Behaviour-1

Section Id: 864351547

Section Number :

Section type: Online
Mandatory or Optional: Mandatory

Number of Questions: 100

Number of Questions to be attempted:100Section Marks:100Mark As Answered Required?:YesSub-Section Number:1Sub-Section Id:864351593

Question Shuffling Allowed: Yes

 $Question\ Number: 1\ Question\ Id: 86435110993\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Shu$

Correct Marks: 1 Wrong Marks: 0

The four key elements of Organisational Behaviour are ______, structure, technology and environment.

- 1. People
- 2. Science
- 3. Ideas
- 4. Innovation

Options:

86435135923.1

86435135924. 2

86435135925.3

86435135926.4

Question Number: 2 Question Id: 86435110994 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

______ is a science that focuses directly on understanding and predicting an individual behaviour.

- 1. Sociology
- 2. Anthropology
- 3. Political science
- 4. Psychology

Options:

86435135927. 1

86435135928. 2

86435135929.3

86435135930.4

Question Number : 3 Question Id : 86435110995 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Correct Marks : 1 Wrong Marks : 0

_____ is called the father of scientific management.

- 1. Elton Mayo
- 2. Fredrick W.Taylor
- 3. Henry Fayol
- 4. Max Weber

Options:

86435135931. 1

 $86435135932.\ 2$

86435135933.3

86435135934.4

 $Question\ Number: A\ Question\ Id: 86435110996\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Shu$

_____ embodies a team concept, which is based on the principle of mutual contribution by employer and employees.

- 1. Autocratic model
- 2. Custodial model
- 3. Supportive Model
- 4. Collegial Model

Options:

86435135935. 1

86435135936. 2

86435135937. 3

86435135938.4

Question Number: 5 Question Id: 86435110997 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

The field of Organisational Behaviour is primarily concerned with ______.

- 1. The behaviour of individual and groups
- 2. How resources are effectively managed
- 3. Control processes and interactions between organisations, external context
- 4. Both 1 and 3

Options:

86435135939. 1

86435135940. 2

86435135941.3

86435135942.4

Question Number: 6 Question Id: 86435110998 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which organization theory can be understood by IF and THEN relationship?

- 1. System approach
- 2. Contingency approach
- 3. Process approach
- 4. Scientific approach

Options:

86435135943.1

86435135944. 2

86435135945. 3

86435135946.4

Question Number: 7 Question Id: 86435110999 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Organization Behavior is NOT a/an:

- 1. Separate field of study
- 2. Applied science
- 3. Normative science
- 4. Pessimistic approach

Options:

86435135947. 1

86435135948. 2

86435135949. 3

86435135950.4

Question Number: 8 Question Id: 86435111000 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following theory is proposed by Clayton Alderfer?

- 1. Theory X and Theory Y
- 2. Hierarchy of Needs
- 3. ERG Theory
- 4. Two Factor Theory

Options:

86435135951.1

86435135952. 2

86435135953.3

86435135954.4

Question Number: 9 Question Id: 86435111001 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

While managing political behaviour in an organization, the manager requires discouraging:

- 1. Negotiation
- 2. Relationships
- 3. Self-interest
- 4. Dialogue

Options:

86435135955. 1

86435135956. 2

86435135957.3

86435135958.4

 $Question\ Number: 10\ Question\ Id: 86435111002\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

People with which type of personality trait commonly make poor decisions because they make them too fast?

- 1. Type A
- 2. Type B
- 3. Self-monitor
- 4. Extrovert

Options:

86435135959. 1

86435135960. 2

86435135961.3

86435135962. 4

Question Number: 11 Question Id: 86435111003 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Managerial orientation of "Autocratic Model" of OB is:

- 1. Authority
- 2. Money
- 3. Support
- 4. Teamwork

Options:

86435135963.1

86435135964.2

86435135965.3

86435135966.4

Question Number: 12 Question Id: 86435111004 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Employees needs met by Supportive Model is:

- 1. Subsistence
- 2. Security
- 3. Status and Recognition
- 4. Self-actualization

Options:

86435135967. 1

86435135968. 2

86435135969. 3

86435135970.4

Question Number: 13 Question Id: 86435111005 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Some people strongly believe that each person has control of his own life. This is_____

- 1. Extroversion
- 2. Conscientiousness
- 3. Internal locus of control
- 4. External locus of control

Options:

86435135971.1

86435135972. 2

86435135973.3

86435135974. 4

Question Number: 14 Question Id: 86435111006 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

According to _____, employees love work as play or rest?

- 1. X theory
- 2. Y theory
- 3. Z theory
- 4. None of the above

Options:

86435135975. 1

86435135976. 2

86435135977.3

86435135978.4

Question Number: 15 Question Id: 86435111007 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Believes, attitudes, traditions and expectations, which are shared by group members is called?

- 1. Group norms
- 2. Group communication
- 3. Group cohesiveness
- 4. Group structure

Options:

86435135979. 1

86435135980. 2

86435135981.3

86435135982. 4

Question Number: 16 Question Id: 86435111008 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Behaviour, power, and conflict are central areas of study for ______.

- 1. Sociologist
- 2. Anthropologists
- 3. Social psychologists
- 4. Operations analysts

Options:

86435135983. 1

86435135984. 2

86435135985.3

86435135986.4

Question Number: 17 Question Id: 86435111009 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____ refers to the network of personal and social relations that is developed spontaneously between people associated with each other.

- 1. Formal organization
- 2. Informal organization
- 3. Business organization
- 4. Government organization

Options:

86435135987. 1

86435135988. 2

86435135989. 3

86435135990.4

Question Number: 18 Question Id: 86435111010 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The subject of an organizational culture has been most influenced by which behavioural science discipline?

- 1. Anthropology
- 2. Psychology
- 3. Social psychology
- 4. Political science

Options:

86435135991.1

86435135992. 2

86435135993.3

86435135994.4

Question Number: 19 Question Id: 86435111011 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

In Two Factor theory, "Salary" comes under _____.

- 1. Satisfiers
- 2. Maintenance factors
- 3. Both 1 and 2
- 4. None of the above

Options:

86435135995. 1

86435135996. 2

86435135997.3

86435135998.4

Question Number: 20 Question Id: 86435111012 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Elton Mayo and his followers' behavioral experiment is popularly known as _____. 1. Hawthorne experiment 2. Richard experiment 3. Fayol's experiment 4. Stephen experiment **Options:** 86435135999. 1 86435136000.2 86435136001.3 86435136002.4 Question Number: 21 Question Id: 86435111013 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No **Correct Marks: 1 Wrong Marks: 0** __is decided, as to how a person understands and views himself, and his pattern of inner and outer measurable traits. 1. Attitude 2. Personality 3. Value 4. Perception

Options:

86435136003.1

86435136004. 2

86435136005.3

86435136006.4

Question Number: 22 Question Id: 86435111014 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Heredity, environment and	are the determinants of personality.
1. Structure	
2. Situation	
3. Personality	
4. Perception	
Options:	
86435136007. 1	
86435136008. 2	
86435136009. 3	
86435136010. 4	
Question Number: 23 Question In Correct Marks: 1 Wrong Marks	d: 86435111015 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No: 0
is/are the gener	al belief/beliefs, tinged with moral flavor containing an
individual judgment idea about v	실하고 있는 100mg 1
1. Rights	
2. Values	
3. Attitudes	
4. Equality	
Options:	
86435136011. 1	
86435136012. 2	
86435136013. 3	
86435136014. 4	
Question Number • 24 Question L	d • 86/35111016 Quastion Type • MCQ Option Shuffling • No Is Quastion Mandatory • No

Question Number: 24 Question Id: 86435111016 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____is defined as the process of selecting, receiving, organizing, interpreting, checking, and reacting to sensory stimuli or data.

- 1. Perception
- 2. Motivation
- 3. Organisation
- 4. Personality

Options:

86435136015.1

86435136016. 2

86435136017.3

86435136018.4

Question Number: 25 Question Id: 86435111017 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

The cognitive process through which an individual selects, organizes but misinterprets environmental stimuli is known as _____

- 1. Perception
- 2. Projection
- 3. Selective Perception
- 4. Mis-Perception

Options:

86435136019.1

86435136020. 2

86435136021.3

86435136022.4

Question Number: 26 Question Id: 86435111018 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

What do we call the view that we can learn both through observation and direct experience?

- 1. Situational learning theory
- 2. Classical learning
- 3. Social learning theory
- 4. The Pavlov principle

Options:

86435136023.1

86435136024. 2

86435136025.3

86435136026.4

Question Number: 27 Question Id: 86435111019 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Most of the learning that takes place in the Class room is:

- 1. Classical conditioning
- 2. Operant conditioning
- 3. Cognitive learning
- 4. Social learning

Options:

86435136027.1

86435136028. 2

86435136029.3

86435136030.4

Question Number: 28 Question Id: 86435111020 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Under Herzberg's theory, factors causing dissatisfaction are called:

- 1. Demotivators
- 2. Negative stimuli
- 3. Hygiene factors
- 4. Defectors

Options:

86435136031.1

86435136032. 2

86435136033.3

86435136034.4

Question Number: 29 Question Id: 86435111021 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Maslow's "basic needs" are also known as:

- 1. Social needs
- 2. Esteem needs
- 3. Safety needs
- 4. Physiological needs

Options:

86435136035.1

86435136036. 2

86435136037.3

86435136038.4

Question Number: 30 Question Id: 86435111022 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Who propounded X and Y theory of motivation?

- 1. Maslow
- 2. F. Herzberg
- 3. Alderfer
- 4. Mc Gregor

Options:

86435136039.1

86435136040. 2

86435136041.3

86435136042.4

Question Number: 31 Question Id: 86435111023 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

The theories of Maslow, Herzberg, and McIelland are the:

- 1. Theories based on human needs
- 2. Theories based on human nature
- 3. Theories based on expectancy of human beings
- 4. Theories based on power

Options:

86435136043.1

86435136044. 2

86435136045.3

86435136046.4

Question Number: 32 Question Id: 86435111024 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Herzberg's motivation hygiene theory is also known as _____theory

- 1. Three factor theory
- 2. Two factor theory
- 3. Need theory
- 4. The big 5 model theory

Options:

86435136047.1

86435136048. 2

86435136049.3

86435136050.4

Question Number: 33 Question Id: 86435111025 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Which type of incentives help a person satisfy recognition, ego and status needs?

- 1. Non-financial incentives
- 2. Financial incentives
- 3. Both (1) and (2)
- 4. None of the above

Options:

86435136051.1

86435136052. 2

86435136053.3

86435136054.4

 $Question\ Number: 34\ Question\ Id: 86435111026\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

According to Vroom's expectancy theory, Motivation is equal to	
1. Valence × Expectancy × Instrumentality	
2. Valence - Expectancy	
3. Expectancy - Instrumentality	

Options:

86435136055.1

4. Instrumentality + Valence

86435136056. 2

86435136057. 3

86435136058.4

Question Number: 35 Question Id: 86435111027 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____ is the summation of feeling of the employee as a group towards various aspects of their work, company, working conditions, and so on.

- 1. Motivation
- 2. Direction
- 3. Controlling
- 4. Morale

Options:

86435136059. 1

86435136060.2

86435136061.3

86435136062.4

Question Number: 36 Question Id: 86435111028 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

_____theory says about need for achievement, power and affiliation.

- 1. McGregor's theory
- 2. Maslow's need hierarchy theory
- 3. McClelland's need theory
- 4. Alderfer's theory

Options:

86435136063.1

86435136064. 2

86435136065.3

86435136066.4

Question Number: 37 Question Id: 86435111029 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____ is not related to the feelings and beliefs of people

- 1. Attitude
- 2. Perception
- 3. Behaviour
- 4. Personality

Options:

86435136067.1

86435136068. 2

86435136069.3

86435136070.4

 $Question\ Number: 38\ Question\ Id: 86435111030\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

Attitude affects either positively or negatively.
1. Value
2. Behaviour
3. Culture
4. Need
Options:
86435136071. 1
86435136072. 2
86435136073. 3
86435136074. 4
Question Number: 39 Question Id: 86435111031 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No
Correct Marks: 1 Wrong Marks: 0
" are social inventions for accomplishing goals through group efforts"
1. Management
2. Leadership
3. Organisation
4. Behaviour
Options:
86435136075. 1
86435136076. 2
96425126977-2

86435136077. 3

86435136078.4

Question Number: 40 Question Id: 86435111032 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Who proposed "bureaucratic structure" is suitable for all organizations?

- 1. Elton Mayo
- 2. Henry Fayol
- 3. F. W. Taylor
- 4. Max Weber

Options:

86435136079.1

86435136080. 2

86435136081.3

86435136082.4

Question Number: 41 Question Id: 86435111033 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____is a relatively permanent change in behavior that occurs as a result of experience:

- 1. Behavior modification
- 2. Learning
- 3. Motivation
- 4. Belief

Options:

86435136083. 1

86435136084. 2

86435136085.3

86435136086.4

 $Question\ Number: 42\ Question\ Id: 86435111034\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

What do E, R and G stand for in the ERG theory?

- 1. Export, Risk and Guarantee
- 2. Exponential, Reliability and Growth
- 3. Existence, Relatedness and Growth
- 4. Expectancy, Rationality and Growth

Options:

86435136087. 1

86435136088. 2

86435136089.3

86435136090.4

 $Question\ Number: 43\ Question\ Id: 86435111035\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

Correct Marks: 1 Wrong Marks: 0

Most valuable asset in an organization is

- 1. Land and building
- 2. Cash and bank balances
- 3. Human being
- 4. Technology

Options:

86435136091.1

86435136092. 2

86435136093.3

86435136094.4

Question Number: 44 Question Id: 86435111036 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following statements is true about the term "ability", as it is used in the field of organizational behaviour?

- 1. It refers to an individual's willingness to perform various tasks
- 2. It is a current assessment of what an individual can do
- 3. It refers exclusively to intellectual skills
- 4. It refers exclusively to physical skills

Options:

86435136095.1

86435136096. 2

86435136097.3

86435136098.4

Question Number: 45 Question Id: 86435111037 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Experiments performed by Ivan Pavlov led to what theory?

- 1. Classical conditioning
- 2. Operant conditioning
- 3. Social learning
- 4. Behavior shaping

Options:

86435136099.1

86435136100. 2

86435136101.3

86435136102.4

Question Number: 46 Question Id: 86435111038 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

What role did the meat play in Pavlov's experiment with dogs?

- 1. an unconditioned response
- 2. a conditioned stimulus
- 3. a conditioned response
- 4. an unconditioned stimulus

Options:

86435136103.1

86435136104. 2

86435136105.3

86435136106.4

Question Number: 47 Question Id: 86435111039 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

As per Stimulus-Response Model, input for behaviour process is

- 1. Drive
- 2. Organism
- 3. Stimuli
- 4. Response

Options:

86435136107.1

86435136108. 2

86435136109.3

86435136110.4

 $Question\ Number: 48\ Question\ Id: 86435111040\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

Sociable, talkative, assertive etc. are features of

- 1. Introversion
- 2. Extroversion
- 3. Conscientiousness
- 4. Agreeableness

Options:

86435136111.1

86435136112. 2

86435136113.3

86435136114.4

Question Number: 49 Question Id: 86435111041 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Which of the following methods is/are used to solve intergroup conflicts indirectly

- 1. Avoidance
- 2. Encouragement
- 3. Bargaining
- 4. Negotiation

Options:

86435136115.1

86435136116. 2

86435136117.3

86435136118.4

 $Question\ Number: 50\ Question\ Id: 86435111042\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

According to Robert Katz, when managers have the mental ability to analyze and diagnose complex situations, they possess ______ skills.

- 1. Technical
- 2. Leadership
- 3. Problem-solving
- 4. Conceptual

Options:

86435136119.1

86435136120. 2

86435136121.3

86435136122.4

Question Number: 51 Question Id: 86435111043 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Z theory is a Japanese approach of motivation developed by

- 1. McClelland
- 2. William Ouchi
- 3. Alderfer
- 4. McGregor

Options:

86435136123.1

86435136124. 2

86435136125.3

86435136126.4

Question Number: 52 Question Id: 86435111044 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The group formed by an organization to accomplish narrow range of purposes within a specified time is called

- 1. Formal Group
- 2. Task Group
- 3. Interest Group
- 4. Functional Group

Options:

86435136127. 1

86435136128. 2

86435136129.3

86435136130.4

Question Number: 53 Question Id: 86435111045 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

______ is a small group of workers who meet regularly with their supervisor to solve work-related problem.

- 1. Quality of Work life
- 2. Quality Circle
- 3. Alternative Work schedule
- 4. Job Redesign

Options:

86435136131.1

86435136132. 2

86435136133.3

86435136134. 4

Question Number: 54 Question Id: 86435111046 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is/are NOT direct method/(s) to solve intergroup conflicts?

- 1. Problem solving
- 2. Domination by the management
- 3. Removing key figures in conflict
- 4. Persuasion

Options:

86435136135.1

86435136136. 2

86435136137.3

86435136138.4

Question Number: 55 Question Id: 86435111047 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following would be least likely to pose a barrier to cross-cultural communications?

- 1. Tone difference
- 2. Word connotations
- 3. Political correctness
- 4. Differences among perceptions

Options:

86435136139. 1

86435136140.2

86435136141.3

86435136142.4

Question Number: 56 Question Id: 86435111048 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

What is the name of the theory that deals with how we explain behaviour differently depending on the meaning we assign to the actor?

- 1. Behavioral theory
- 2. Judgment theory
- 3. Selective perception theory
- 4. Attribution theory

Options:

86435136143.1

86435136144. 2

86435136145.3

86435136146.4

Question Number: 57 Question Id: 86435111049 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Free rein leadership is also known as

- 1. Democratic
- 2. Autocratic
- 3. Laissez-faire
- 4. Bureaucratic

Options:

86435136147. 1

86435136148. 2

86435136149.3

86435136150.4

Question Number: 58 Question Id: 86435111050 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is NOT one of the four primary management functions?

- 1. Controlling
- 2. Planning
- 3. Staffing
- 4. Organizing

Options:

86435136151. 1

86435136152. 2

86435136153.3

86435136154.4

Question Number: 59 Question Id: 86435111051 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Person-Job fit means

- 1. Person's physical fitness match with the job
- 2. Person's skills match with the job
- 3. Person's contributions match with the incentives offered by the organization
- 4. Person's education match with the job

Options:

86435136155.1

86435136156. 2

86435136157. 3

86435136158.4

Question Number: 60 Question Id: 86435111052 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Organizational change brings in
1. Organizational development
2. Organizational behavior
3. Organizational structure
4. None of the above
Options:
86435136159. 1
86435136160. 2
86435136161. 3
86435136162. 4
Question Number: 61 Question Id: 86435111053 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No
Correct Marks: 1 Wrong Marks: 0
According to theory, leadership can be described in terms of what leaders do
rather that what they are.
1. Contingency model
2. Path goal
3. Behavioral
A Turk
4. Trait

Options:

86435136163.1

86435136164. 2

86435136165.3

86435136166. 4

Question Number: 62 Question Id: 86435111054 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____ says that leadership effectiveness depends upon the situation in which leadership is exercised.

- 1. Contingency Model Theory
- 2. Situational Leadership Theory
- 3. Path Goal Theory
- 4. Trait Theory

Options:

86435136167. 1

86435136168. 2

86435136169. 3

86435136170.4

Question Number: 63 Question Id: 86435111055 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

______ is based on two underlying dimensions; concern for productions and concern for people.

- 1. The Managerial grid
- 2. The management
- 3. The organization
- 4. The impoverished management

Options:

86435136171.1

86435136172. 2

86435136173.3

86435136174.4

Question Number: 64 Question Id: 86435111056 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

"Leadership motivates the people to work and not the power of money", this concept is related to______.

- 1. Autocratic model
- 2. Custodial model
- 3. Supportive Model
- 4. Collegial Model

Options:

86435136175.1

86435136176. 2

86435136177.3

86435136178.4

Question Number: 65 Question Id: 86435111057 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following leadership behaviours are identified by the path-goal theory?

- 1. Supportive, employee-oriented, laissez-faire and participative
- 2. Achievement-oriented, supportive, humanistic, and directive
- 3. Participative, achievement-oriented, directive, and supportive
- 4. Directive, participative, supportive, and laissez-faire

Options:

86435136179.1

86435136180. 2

86435136181. 3

86435136182.4

Question Number: 66 Question Id: 86435111058 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Individual-level independent variables include all of the following except	
1. Leadership	
2. Learning	
3. Perception	
4. Motivation	
Options:	
86435136183. 1	
86435136184. 2	
86435136185. 3	
86435136186. 4	
Correct Marks: 1 Wrong Marks: 0 is defined as a desire to establish and maintain friendly and warm relations with other people.	
1. Need for power	
2. Need for achievement	
3. Need for affiliation	
4. Need for money	
Options:	
86435136187. 1	
86435136188. 2	
86435136189. 3	

 $Question\ Number: 68\ Question\ Id: 86435111060\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

Correct Marks: 1 Wrong Marks: 0

86435136190.4

The word research is derived from French word
1. Researcher
2. Recherche
3. Reserve
4. Reservoir
Options:
86435136191. 1
86435136192. 2
86435136193. 3
86435136194. 4
Question Number: 69 Question Id: 86435111061 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0
The method employed for obtaining the knowledge of the unknown is called
1. Research
2. Enquiry
3. Experiment
4. Studies
Options:
86435136195. 1
0.640.510.610.610

86435136196. 2

86435136197.3

86435136198.4

 $Question\ Number: 70\ Question\ Id: 86435111062\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

Which	research	·ic.	hacad	on	first	hand	data	facto2
AAUICU	researci	115	Daseu	OH	IIISt-	nanu	uala	IdCts:

- 1. Conceptual
- 2. Empirical
- 3. Quantitative
- 4. Descriptive

Options:

86435136199.1

86435136200.2

86435136201.3

86435136202.4

 $Question\ Number: 71\ Question\ Id: 86435111063\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

Correct Marks: 1 Wrong Marks: 0

The word personality is derived from a _____ word Persona.

- 1. Greece
- 2. French
- 3. Latin
- 4. German

Options:

86435136203.1

86435136204. 2

86435136205.3

86435136206.4

 $Question\ Number: 72\ Question\ Id: 86435111064\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

	values reflect the way in achieving goals
	, values reflect the way in achieving goals
1. Terminal	
2. Instrume	ental
3. Nomina	

Options:

4. Valuable

86435136207.1

86435136208. 2

86435136209.3

86435136210.4

Question Number: 73 Question Id: 86435111065 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

The value that emphasise on usefulness and practicability is _____ value.

- 1. Economic
- 2. Aesthetic
- 3. Social
- 4. Theoretical

Options:

86435136211.1

86435136212. 2

86435136213.3

86435136214.4

Question Number: 74 Question Id: 86435111066 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

arises due to misunderstandings in the organization.
1. Conflicts
2. Peace
3. Ability
4. Justice
Options:
86435136215. 1
86435136216. 2
86435136217. 3
86435136218. 4
Question Number: 75 Question Id: 86435111067 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0
When jobs are highly specialized, employees becomeat certain tasks.
1. Expert
2. Talented
3. Experience
4. Weak
Options:
96425126210 1

86435136219. 1

86435136220. 2

86435136221.3

86435136222. 4

 $Question\ Number: 76\ Question\ Id: 86435111068\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$

_____ occurs when two or more groups depending on each other to accomplish their existence.

- 1. Specialisation
- 2. Interdependence
- 3. Goal difference
- 4. Perception

Options:

86435136223. 1

86435136224. 2

86435136225.3

86435136226.4

Question Number: 77 Question Id: 86435111069 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Conflicts between two or more people is called ______.

1. Interpersonal conflicts

- 2. Intergroup conflicts
- 3. Intrapersonal conflicts
- 4. Inter organisational conflicts

Options:

86435136227. 1

 $86435136228.\ 2$

86435136229.3

86435136230.4

Question Number: 78 Question Id: 86435111070 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The popular descriptive frame work for undergoing the dynamics of inter personal behaviour and interpersonal conflict, by Joseph Luft and Hanny Ingham, is known as ______.

- 1. Josari window
- 2. Johan's window
- 3. Josis window
- 4. Johari window

Options:

86435136231.1

86435136232. 2

86435136233. 3

86435136234.4

Question Number: 79 Question Id: 86435111071 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

The critical incidents method of measuring job satisfaction is based on _____theory.

- 1. Two factors theory
- 2. Need hierarchy theory
- 3. V-room expectancy theory
- 4. Trait

Options:

86435136235.1

86435136236. 2

86435136237.3

86435136238.4

Question Number: 80 Question Id: 86435111072 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

_____ commitment refers to an employee's obligation to remain with an organisation for moral or ethical reasons.

- 1. Affective
- 2. Continuance
- 3. Theoretical
- 4. Normative

Options:

86435136239. 1

86435136240. 2

86435136241.3

86435136242.4

Question Number: 81 Question Id: 86435111073 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Which of the following is NOT an organizational constraint on decision-making?

- 1. Performance evaluation
- 2. Reward system
- 3. Personality
- 4. Formal Regulations

Options:

86435136243. 1

86435136244. 2

86435136245.3

86435136246.4

Question Number: 82 Question Id: 86435111074 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

A Theory X manager would assume employees would ______ 1. Like work 2. Seek responsibility 3. Need to be controlled 4. Exercise self-direction **Options:**

86435136247. 1

86435136248. 2

86435136249.3

86435136250.4

Question Number: 83 Question Id: 86435111075 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No **Correct Marks: 1 Wrong Marks: 0**

Manager's can increase an employee's _____ through enactive mastery, vicarious modeling, verbal persuasion, and arousal.

- 1. Equity
- 2. Expectancy
- 3. Self-efficacy
- 4. Reinforcement

Options:

86435136251.1

86435136252. 2

86435136253.3

86435136254.4

Question Number: 84 Question Id: 86435111076 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

is a generic term that covers a broad range of feelings that people experience.
1. Mood
2. Affect
3. Emotion
4. Personality
Options:
86435136255. 1
86435136256. 2
86435136257. 3
86435136258. 4
Question Number: 85 Question Id: 86435111077 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0 refers to an employee's expression of organizationally desired emotions during interpersonal transactions at work.
1. Emotional Labour
2. Emotional Intelligence
3. Mission
4. Motivation
Options : 86435136259. 1
86435136260. 2
86435136261. 3
86435136262. 4

Question Number: 86 Question Id: 86435111078 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The ______ stage in group development which is characterized by uncertainty.

- 1. Norming
- 2. Storming
- 3. Forming
- 4. Performing

Options:

86435136263.1

86435136264. 2

86435136265.3

86435136266.4

Question Number: 87 Question Id: 86435111079 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following is a strategy to increase group cohesiveness?

- 1. Make the group smaller
- 2. Encourage agreement with group goals
- 3. Decrease the perceived difficulty of attaining membership in the group
- 4. Both 1 and 2 are correct

Options:

86435136267.1

86435136268. 2

86435136269. 3

86435136270.4

Question Number: 88 Question Id: 86435111080 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

_____ is an attribute of work teams that results in a level of performance that is greater than the sum of the individual inputs.

- 1. Synergy
- 2. Enthusiasm
- 3. Energy
- 4. Initiative

Options:

86435136271.1

86435136272. 2

86435136273.3

86435136274.4

Question Number: 89 Question Id: 86435111081 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

_____ illustrates a process loss as a result of using teams.

- 1. Synergy
- 2. Social loafing
- 3. Diversity
- 4. Demographics

Options:

86435136275.1

86435136276.2

86435136277.3

86435136278.4

Question Number: 90 Question Id: 86435111082 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The	initiates a message by encoding a thought.
1. Channel	
2. Sender	
3. Receiver	
4. Medium	
Options:	
86435136279. 1	
86435136280. 2	
86435136281.3	
86435136282. 4	
Question Numb	per : 91 Question Id : 86435111083 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No
Correct Marks	: 1 Wrong Marks : 0
Grapevine stud	ies have shown that percent of employees hear about matters first
through rumors	s on the grapevine.
1. 50	
2. 75	
3. 60	
4. 65	
Options:	
86435136283. 1	
86435136284. 2	
86435136285.3	
86435136286. 4	

 $Question\ Number: 92\ Question\ Id: 86435111084\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Correct\ Marks: 1\ Wrong\ Marks: 0$

Electronic communication includes all of the following EXCEPT

- 1. Internet logs
- 2. Telephone calls
- 3. Videoconferencing
- 4. E-mail

Options:

86435136287. 1

86435136288. 2

86435136289.3

86435136290.4

Question Number: 93 Question Id: 86435111085 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following is NOT a barrier to effective communication?

- 1. Filtering
- 2. Channel richness
- 3. Selective perception
- 4. Language

Options:

86435136291.1

86435136292. 2

86435136293.3

86435136294.4

Question Number: 94 Question Id: 86435111086 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

_____ theory states that people are born with certain characteristics that predispose them to be leaders.

- 1. Trait
- 2. Path-goal
- 3. LPC
- 4. Contingency

Options:

86435136295.1

86435136296. 2

86435136297.3

86435136298.4

Question Number: 95 Question Id: 86435111087 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following is NOT true about charismatic leaders?

- 1. They have a vision
- 2. They have behaviour that is unconventional
- 3. They are willing to take high personal risk
- 4. They are focused on their personal needs

Options:

86435136299.1

86435136300.2

86435136301.3

86435136302.4

Question Number: 96 Question Id: 86435111088 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Work specialization is also referred to as ______.

- 1. Span of control
- 2. Division of work
- 3. Unity of command
- 4. Job grouping

Options:

86435136303. 1

86435136304. 2

86435136305.3

86435136306.4

Question Number: 97 Question Id: 86435111089 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

A strong culture build all of the following EXCEPT ______.

- 1. Cohesiveness
- 2. Loyalty
- 3. Quality
- 4. Organizational commitment

Options:

86435136307.1

86435136308. 2

86435136309.3

86435136310.4

Question Number: 98 Question Id: 86435111090 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Culture is most likely to be a liability when ______.

- 1. It increases consistency of behaviour
- 2. The environment is dynamic
- 3. Management is incompetent
- 4. It reduces ambiguity

Options:

86435136311.1

86435136312. 2

86435136313.3

86435136314.4

Question Number: 99 Question Id: 86435111091 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

_____ training includes job rotation, apprenticeships, understudy assignments, and formal mentoring programs.

- 1. Off-the-job
- 2. On-the-job
- 3. Performance
- 4. E-training

Options:

86435136315.1

86435136316. 2

86435136317.3

86435136318.4

Question Number: 100 Question Id: 86435111092 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

______ evaluation provides performance feedback from the full circle of daily contacts that an employee might have.

- 1. Graphic rating scales
- 2. BARS
- 3. 360 degree
- 4. Forced comparison

Options:

86435136319. 1

86435136320. 2

86435136321.3

86435136322. 4