# National Testing Agency

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Organizational Design Creating Competitive Advantage 26th

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# **Organizational Design Creating Competitive Advantage**

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# **Organizational Design Creating Competitive Advantage 1**

**Section Id:** 512452914

Section Number: 1

Section type: Online

Mandatory or Optional: Mandatory

Number of Questions :100Number of Questions to be attempted :100Section Marks :100Mark As Answered Required? :YesSub-Section Number :1

**Sub-Section Id:** 5124521076

Question Shuffling Allowed: Yes

 $Question\ Number: 1\ Question\ Id: 51245219296\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Shu$ 

Correct Marks: 1 Wrong Marks: 0

Which of the following is usually not a concern for organization design?

- 1. Achieving unity of effort
- 2. Achieving congruence of goals among employees
- 3. Leveraging the variety of skills and competencies of employees
- 4. Managing coordination and dependencies among employees

# **Options:**

51245263567. 1

51245263568. 2

51245263569.3

51245263570.4

Question Number: 2 Question Id: 51245219297 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following domains is likely to see a lot of application of concepts related to organization design?

- 1. Corporate Finance
- 2. Operations Management
- 3. Macro Economics
- 4. Strategy implementation

# **Options:**

51245263571.1

51245263572. 2

51245263573.3

51245263574.4

Question Number: 3 Question Id: 51245219298 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Identify the correct statement

- 1. Organization design is an important enabler of organization strategy
- 2. Organization strategy is an enabler of organization structure
- 3. Organization strategy is an enabler of organization design
- 4. Organization structure determines how organizations should react to competitors

# **Options:**

51245263575.1

51245263576. 2

51245263577.3

51245263578.4

Question Number: 4 Question Id: 51245219299 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following will an entrepreneurial organization be typically good at?

- 1. Creating a powerful brand
- 2. Having a wide geographic reach
- 3. Coming up with innovative ideas
- 4. Creating career opportunities for its employees

# **Options:**

51245263579.1

51245263580. 2

51245263581.3

51245263582.4

Question Number: 5 Question Id: 51245219300 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Which of the following will be a typical strength of a large organization?

- 1. Creating a powerful brand
- 2. Flexibility in responding to customer and market demands
- 3. Rapid implementation of innovative ideas
- 4. Quickly changing internal processes to accommodate employee needs

# **Options:**

51245263583.1

51245263584. 2

51245263585.3

51245263586.4

Question Number: 6 Question Id: 51245219301 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

In the case Joy of Running, one of the key concerns with splitting up the organization within Bangalore

- 1. Identifying assistant coaches who can head the different units
- 2. Ability to attract more runners
- 3. Maintaining the one-community feeling in Joy of Running
- 4. Setting common standards across the units

# **Options:**

51245263587. 1

51245263588. 2

51245263589. 3

51245263590.4

Question Number: 7 Question Id: 51245219302 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

An important leadership competence necessary for an organization that is operating out of multiple cities in a diverse country, as discussed in the lecture, is

- 1. Addressing different needs of customers in various geographical locations
- 2. How to have adequate control over the operations that are geographically distant
- 3. Providing enough autonomy to leaders managing the different units
- 4. Getting adequate resources for growth and expansion

# **Options:**

51245263591.1

51245263592. 2

51245263593.3

51245263594.4

Question Number: 8 Question Id: 51245219303 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

In the case Joy of Running, a key organizational challenge with the option of forward integration, as discussed, is

- 1. Controlling city traffic during the organized races
- 2. Transiting an entrepreneurial organization to one that is professionally managed
- 3. Getting land and infrastructure for setting up an office
- 4. Sharing of values with full time coaches

# **Options:**

51245263595. 1

51245263596. 2

51245263597.3

51245263598.4

Question Number: 9 Question Id: 51245219304 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

What is the importance of organization's <u>purpose</u> in decisions pertaining to organization growth?

- 1. Organization growth dilutes the organization purpose
- 2. Organization purpose should not change unconsciously because of growth
- 3. Organization purpose should not change because of growth
- 4. Purpose gives organizations the competitive edge

# **Options:**

51245263599.1

51245263600.2

51245263601.3

51245263602.4

Question Number: 10 Question Id: 51245219305 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which among the following is most important for an organization to be consciously aware of in competitive scenarios

- 1. What kind of organization structure it should have
- 2. What is its core competence
- 3. What is the leadership pipeline that it can build during the growth phase
- 4. What is the advantage it has when compared to its competitors

# **Options:**

51245263603.1

51245263604. 2

51245263605.3

51245263606, 4

Question Number: 11 Question Id: 51245219306 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Which among the following is not a reason why specialization leads to improvement in performance?

- 1. Lower setup time
- 2. Benefits of experience
- 3. Greater innovation
- 4. Higher competitive spirit

# **Options:**

51245263607.1

51245263608. 2

51245263609.3

51245263610.4

Question Number: 12 Question Id: 51245219307 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is true about specialization?

- 1. Specialization always leads to increase in efficiency
- 2. Specialization is usually associated with high degree of expertise
- 3. Division of labour always leads to specialization
- 4. It is disadvantageous for organizations to specialize

# **Options:**

51245263611. 1

51245263612. 2

51245263613.3

51245263614.4

Question Number: 13 Question Id: 51245219308 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

The biggest advantage of a highly outsourced model like Cunningham Motors is

- 1. Its ability to leverage specialization of other organizations
- 2. Its ability to reduce costs
- 3. It ability to innovate continuously
- 4. Its ability to be flexible to customer demands

# **Options:**

51245263615.1

51245263616. 2

51245263617.3

51245263618.4

Question Number: 14 Question Id: 51245219309 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Fredrick Taylor found the best way of doing activities by

- 1. Conducting interviews with factory workers
- 2. Doing experiments on the factory shop floor
- 3. Hiring experts who can conduct thorough analysis
- 4. Keenly observing workers in their natural settings

# **Options:**

51245263619.1

51245263620. 2

51245263621.3

51245263622.4

Question Number: 15 Question Id: 51245219310 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

In order to determine the best way of doing an activity, the activity must be

- 1. Routine
- 2. Involve manual labour
- 3. Done by blue collar workers
- 4. Repetitive

# **Options:**

51245263623.1

51245263624. 2

51245263625. 3

51245263626.4

Question Number: 16 Question Id: 51245219311 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The Principal-Agent problem in organizations refers to

- 1. Dissatisfaction among the employees about working conditions in the organization
- 2. The owner and the employees of the organization not having similar goals
- 3. The employees of the organization unhappy about their compensation
- 4. Inadequate effort put in by employees of the organization

# **Options:**

51245263627. 1

51245263628. 2

51245263629.3

51245263630, 4

Question Number: 17 Question Id: 51245219312 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following is true in the context of overcoming the Principal-Agent problem in organizations?

- 1. There should always be complete convergence between the goals of principal and agents
- 2. In commercial organizations it is never possible to get convergence of purpose
- In social organizations there is complete convergence between goals of principal and agents
- 4. It is possible to get work done in organizations even if there is partial or no convergence

# **Options:**

51245263631.1

51245263632. 2

51245263633. 3

51245263634.4

Question Number: 18 Question Id: 51245219313 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Under which of the following conditions, convergence of purpose is most difficult to achieve?

- 1. When work is means to an end for the employee
- 2. When work is intellectually stimulating
- 3. When work is not financially rewarding
- 4. When work is physically demanding

# **Options:**

51245263635.1

51245263636. 2

51245263637.3

51245263638.4

**Question Number: 19 Question Id: 51245219314 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No** 

Correct Marks: 1 Wrong Marks: 0

Which of the following is true for "direct supervision" as means of control?

- 1. It is the most common form of control in factory shop floor environment
- 2. It is expensive to implement
- 3. It is suitable to bring about high degree of goal convergence
- 4. It is not an appropriate control system to be used in modern organizations

# **Options:**

51245263639.1

51245263640.2

51245263641.3

51245263642.4

Question Number: 20 Question Id: 51245219315 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

In which of the following is "rule based control" most appropriate?

- 1. When the work is innovative
- 2. When the work involves considerable degree of expertise
- 3. When there is one best way of doing the work
- 4. When it is difficult to figure out the best way of doing the work

# **Options:**

51245263643.1

51245263644. 2

51245263645.3

51245263646.4

Question Number: 21 Question Id: 51245219316 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Production target as means of controlling individual behaviour is suitable when

- 1. Production is an outcome of team based activity
- 2. Production is interdependent on success of preceding / upstream activities
- 3. Production can be meaningfully measured at very long time intervals
- 4. Production is a clear function of individual effort

# **Options:**

51245263647.1

51245263648. 2

51245263649. 3

51245263650.4

Question Number: 22 Question Id: 51245219317 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

# Output based control is most effective when

- 1. The process is uncertain but the output can be measured within a reasonable time interval
- 2. The process is certain but the output cannot be measured within a reasonable time interval
- 3. The process is uncertain and the output cannot be measured within a reasonable time interval
- 4. The process is certain but the output is significantly influenced by external factors

# **Options:**

51245263651. 1

51245263652, 2

51245263653.3

51245263654.4

Question Number: 23 Question Id: 51245219318 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Output control cannot be effectively applied in research and development because

- 1. Research and Development does not produce measurable output
- 2. The output may not be observable
- 3. Research and Development cannot be made rule bound
- 4. The frequency of output is unpredictable

# **Options:**

51245263655.1

51245263656. 2

51245263657.3

51245263658.4

Question Number: 24 Question Id: 51245219319 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is not true about culture control?

- 1. It is meant to bring about convergence of organization's purpose with that of the employee
- 2. It is easier to implement than process based control
- 3. It is most difficult to implement among all four means of control
- 4. If culture control is effective, you may not need other forms of control

# **Options:**

51245263659.1

51245263660.2

51245263661.3

51245263662.4

Question Number: 25 Question Id: 51245219320 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Which of the following is not a key lever of culture control?

- 1. Inspirational leadership
- 2. Well-designed socialization process
- 3. Well-defined job roles and responsibilities
- 4. Highly motivated peer group

# **Options:**

51245263663.1

51245263664. 2

51245263665. 3

51245263666. 4

Question Number: 26 Question Id: 51245219321 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

When a task is outsourced to a supplier, the most significant form of control is exercised through

- 1. Direct supervision
- 2. Rules and regulations
- 3. Output control
- 4. Culture control

# **Options:**

51245263667. 1

51245263668. 2

51245263669.3

51245263670.4

 $Question\ Number: 27\ Question\ Id: 51245219322\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$ 

Correct Marks: 1 Wrong Marks: 0

Which of the following is usually true as an employee becomes senior in an organization

- 1. Rule based control is replaced by culture and output based control
- 2. Direct supervision is replaced by rules and output based control
- 3. Culture control is replaced by rules and output based control
- 4. Output based control is replaced by direct supervision and rule based control

# **Options:**

51245263671.1

51245263672.2

51245263673.3

51245263674.4

Question Number: 28 Question Id: 51245219323 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

A task that his high on programmability and low on output measurability within a defined time interval should be controlled primarily by

- 1. Rules and regulations
- 2. Financial incentives linked to the results achieved by the task
- 3. A mechanism of intense supervision
- 4. Norms and culture of the organization

# **Options:**

51245263675.1

51245263676. 2

51245263677. 3

51245263678.4

Question Number: 29 Question Id: 51245219324 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

A typical task done by an assembly line operator involving significant manual intervention will be

- 1. High on programmability and low on output measurability
- 2. Low on programmability and low on output measurability
- 3. Low on programmability and high on output measurability
- 4. High on programmability and high on output measurability

# **Options:**

51245263679.1

51245263680. 2

51245263681.3

51245263682.4

Question Number: 30 Question Id: 51245219325 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

A suitable control system that the Dean of a business school can employ over Professors primarily involved in guiding PhD (doctoral) students is

- 1. Rules and regulations
- 2. Financial incentives linked to publications achieved by the Ph.D. students
- 3. Supervision by peer group of senior Professors
- 4. Culture and norms of the business school

#### **Options:**

51245263683.1

51245263684. 2

51245263685.3

51245263686.4

Question Number: 31 Question Id: 51245219326 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

A key reason why engineering industries have a lot of outsourcing contracts is

- 1. Engineering industries are impacted less from business uncertainties
- 2. Engineering industries are not subjected to high degree of litigation
- 3. Engineering tasks are relatively easy to modularize and standardize
- 4. There are large number of suppliers available to manufacture engineering modules

# **Options:**

51245263687.1

51245263688. 2

51245263689.3

51245263690.4

Question Number: 32 Question Id: 51245219327 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

From a transaction costs perspective, which of the following makes market based arrangements (such as outsourcing) unfavourable?

- 1. Potential of opportunistic behaviour by the supplier
- 2. Potential of opportunistic behaviour by employees of organization
- 3. Tendency of suppliers to charge high profits
- 4. Lack of long term orientation from the suppliers

# **Options:**

51245263691.1

51245263692. 2

51245263693.3

51245263694.4

Question Number: 33 Question Id: 51245219328 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

What impact does adequate information about a potential supplier have on outsourcing contracts?

- 1. It increases transaction costs, thereby favouring outsourcing decision
- 2. It reduces transaction costs, thereby having a negative impact on outsourcing decision
- 3. It increases transaction costs, thereby having a negative impact on outsourcing decision
- 4. It reduces transaction costs, thereby favouring outsourcing decision

# **Options:**

51245263695.1

51245263696. 2

51245263697. 3

51245263698.4

Question Number: 34 Question Id: 51245219329 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

What impact does uncertainty in the business environment have on outsourcing contracts?

- 1. It increases transaction costs, thereby favouring outsourcing decision
- 2. It reduces transaction costs, thereby having a negative impact on outsourcing decision
- 3. It increases transaction costs, thereby having a negative impact on outsourcing decision
- 4. It reduces transaction costs, thereby favouring outsourcing decision

# **Options:**

51245263699, 1

51245263700. 2

51245263701.3

51245263702.4

Question Number: 35 Question Id: 51245219330 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

The key reason why Bharti Airtel outsourced several of its core activities to organizations such as Ericson and IBM is

- 1. It wanted to reduce cost of its operations
- 2. The outsourced activities were no longer deemed to be important for its success
- 3. It wanted to leverage specialization of its suppliers
- It was facing significant challenges in managing itself, because the organization had grown very large

# **Options:**

51245263703.1

51245263704. 2

51245263705.3

51245263706.4

Question Number: 36 Question Id: 51245219331 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

# **Correct Marks: 1 Wrong Marks: 0**

Which of the following was not cited as an advantage of the outsourcing arrangement between Unilever India and Accenture India?

- 1. Outsourcing enabled Accenture to focus its human resources better
- 2. Accenture being an aggregator could gain economies of scale
- 3. Outsourcing enabled Unilever to focus its own human resources better
- 4. Accenture was a specialist in handling such transaction intensive activities

# **Options:**

51245263707. 1

51245263708. 2

51245263709.3

51245263710.4

Question Number: 37 Question Id: 51245219332 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Which of the following characteristics make tasks suitable for outsourcing to a third party aggregator?

- 1. If the task is not transaction intensive and does not have significant confidential information
- 2. If the task is transaction intensive and does not have significant confidential information
- 3. If the task is not transaction intensive and has significant confidential information
- 4. If the task is transaction intensive and has significant confidential information

# **Options:**

51245263711.1

51245263712. 2

51245263713.3

51245263714.4

Question Number: 38 Question Id: 51245219333 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

# **Correct Marks: 1 Wrong Marks: 0**

Which of the following was not within the scope of Adam Smith's discourse on specialization?

- 1. Specialization of individuals
- 2. The disadvantages when individuals tend to be generalists
- 3. Need for individuals to focus on specific activities
- 4. Specialization of organizations

#### **Options:**

51245263715.1

51245263716. 2

51245263717.3

51245263718.4

Question Number: 39 Question Id: 51245219334 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Outsourcing deals have become increasingly popular during the last few decades because

- Multinational enterprises are able to take advantage of economies of scale and scope at a global scale
- 2. Business environment has become more uncertain and intensely competitive
- 3. Progress in information and communication technology has reduced transaction costs
- 4. Progress in information and communication technology has increased transaction costs

# **Options:**

51245263719.1

51245263720. 2

51245263721.3

51245263722.4

Question Number: 40 Question Id: 51245219335 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is not true about a supplier that aggregates volumes?

- 1. It cannot innovate because it is always focused on reducing costs
- 2. It delivers value by doing certain specific tasks better than its customers
- 3. It specializes by focusing its resources on specific activities
- 4. It reduces cost by gaining economies of scale

# **Options:**

51245263723. 1

51245263724. 2

51245263725.3

51245263726, 4

Question Number: 41 Question Id: 51245219336 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

An organization might go to the market (outsource) to acquire a specific knowledge from a consulting organization, even if that is expensive because

- 1. Outsourcing can enable faster-time-to-market
- 2. The organization does not have the resources to develop that competence in-house
- 3. Developing the competence in-house will be very expensive
- 4. That specific competency is not deemed core to its operations

# **Options:**

51245263727.1

51245263728. 2

51245263729.3

51245263730.4

Question Number: 42 Question Id: 51245219337 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Risk diversification in the context of outsourcing refers to

- 1. Having a balanced portfolio of activities
- 2. Identifying suppliers whose business have low risks of failure
- 3. Passing some of the organization's business risks to suppliers through contracts
- 4. Choosing to do only those activities that have low business risks

# **Options:**

51245263731.1

51245263732. 2

51245263733.3

51245263734.4

Question Number: 43 Question Id: 51245219338 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

An organization might not outsource an activity even if it makes economic or financial sense because

- 1. There may be risks associated with leakage of confidential information
- 2. The core identity of the organization is tied to the activity
- 3. The organization may want to develop the competence for that activity for strategic reasons
- 4. Any or all of the above

# **Options:**

51245263735.1

51245263736. 2

51245263737.3

51245263738.4

Question Number: 44 Question Id: 51245219339 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

The craft mode of manufacturing, as discussed in the historical context of Ford Motor Company, produced cars that were

- 1. Highly customized and expensive
- 2. Expensive and very similar to one another
- 3. Standardized and low priced
- 4. Highly customized and low priced

# **Options:**

51245263739.1

51245263740. 2

51245263741.3

51245263742.4

Question Number: 45 Question Id: 51245219340 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

By standardizing the design and manufacturing process of cars, Henry Ford was able to

- 1. Make the manufacturing process very simple and easy to replicate
- 2. Produce cars that were easy to drive
- 3. Reduce the bargaining power of labour
- 4. Show limitations of Fredrick Taylor's model of scientific analysis

# **Options:**

51245263743.1

51245263744. 2

51245263745.3

51245263746.4

Question Number: 46 Question Id: 51245219341 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Mass manufacturing reduces cost of manufacturing through

- 1. Increase in efficiency
- 2. Reduction in variety
- 3. Introduction of high degree of customization
- 4. Both 1 and 2 option

# **Options:**

51245263747. 1

51245263748. 2

51245263749.3

51245263750.4

Question Number: 47 Question Id: 51245219342 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Fast food restaurants like McDonalds can provide food at lower price compared to gourmet restaurants because

- 1. Gourmet restaurants offer a lot more variety to customers
- 2. Fast food restaurants do not want to make high profits
- 3. Employees at fast food restaurants are more competent
- 4. Fast food restaurants offer greater customization

# **Options:**

51245263751.1

51245263752. 2

51245263753.3

51245263754.4

Question Number: 48 Question Id: 51245219343 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Organizations that provide customized products and services would typically

- 1. Have highly centralized operations
- 2. Provide greater flexibility and discretion to its employees
- 3. Focus on efficiency as a primary goal
- 4. Provide lesser flexibility and discretion to its employees

# **Options:**

51245263755.1

51245263756. 2

51245263757.3

51245263758.4

Question Number: 49 Question Id: 51245219344 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

An organization that makes a strategic choice to be a "cost leader"

- 1. Needs to have a diverse product portfolio to meet customer needs
- 2. Will eventually lose out to competitors who deliver premium products
- 3. Often focusses on delivering basic functionality, reliably and consistently
- 4. Often focusses on innovation and rapid introduction of product variants

# **Options:**

51245263759.1

51245263760. 2

51245263761.3

51245263762.4

Question Number: 50 Question Id: 51245219345 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following promotes efficiency in an organization by reducing discretion?

- 1. Complexity
- 2. Formalization
- 3. Centralization
- 4. Both options 2 and 3

# **Options:**

51245263763.1

51245263764. 2

51245263765.3

51245263766.4

Question Number: 51 Question Id: 51245219346 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following is not a strength of a unit that is designed organically?

- 1. Ability to solve innovative problems
- 2. Efficient utilization of resources
- 3. Being flexible to customer needs
- 4. Dealing with high degree of uncertainty

# **Options:**

51245263767.1

51245263768. 2

51245263769.3

51245263770.4

Question Number: 52 Question Id: 51245219347 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following should lead to a mechanistic design?

- 1. Need to be cost competitive
- 2. Need to deal with unanticipated problems
- 3. Need to provide high degree of autonomy to employees
- 4. Need to react quickly to market dynamics

# **Options:**

51245263771.1

51245263772. 2

51245263773.3

51245263774.4

Question Number: 53 Question Id: 51245219348 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which among the following is a key learning from the case 'The Decision Dilemma'?

- 1. It is difficult to transform a unit designed organically into a mechanistic structure
- 2. It is difficult to transform a unit designed mechanistically into an organic structure
- 3. Both option 1 and 2
- 4. Only option 1

# **Options:**

51245263775.1

51245263776. 2

51245263777. 3

51245263778.4

Question Number: 54 Question Id: 51245219349 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

# Identify the statement that is not true

- 1. Horizontal complexity refers to the number of departments and divisions in an organization
- 2. Horizontal complexity enables organizations to leverage specialization
- 3. Horizontal complexity enables organizations to achieve unity of effort
- 4. Horizontal complexity is likely to have a positive correlation with vertical complexity

# **Options:**

51245263779.1

51245263780. 2

51245263781.3

51245263782.4

Question Number: 55 Question Id: 51245219350 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Greater number of employees working from their homes will directly lead to an increase in which form of structural complexity?

- 1. Horizontal complexity
- 2. Vertical complexity
- 3. Spatial complexity
- 4. All of the above

# **Options:**

51245263783.1

51245263784. 2

51245263785.3

51245263786. 4

Question Number: 56 Question Id: 51245219351 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Whenever an organization structure is differentiated, there is need for integration because

- 1. Integration leads to better quality of innovation
- 2. Customers and markets demand integrated product or service
- 3. Employees work better when there is an integrated environment
- 4. Integration enables better utilization of resources

# **Options:**

51245263787. 1

51245263788. 2

51245263789.3

51245263790.4

Question Number: 57 Question Id: 51245219352 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following is <u>not</u> achieved through formalization?

- 1. Integration among the different organizational units
- 2. Leveraging diversity of skills and experiences
- 3. Coordination among different organizational units
- 4. Predictability and consistency

# **Options:**

51245263791.1

51245263792. 2

51245263793.3

51245263794.4

Question Number: 58 Question Id: 51245219353 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is a disadvantage of a "tall" organization?

- 1. It takes lesser time for information to flow from the bottom to the top
- 2. It takes greater time for the vision to be shared across the organization
- 3. It reduces the average span of control
- 4. Both 1 and 3 option

# **Options:**

51245263795.1

51245263796. 2

51245263797.3

51245263798.4

Question Number: 59 Question Id: 51245219354 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

One of the disadvantages of a "flat" organization is

- 1. It has narrow spans of control
- 2. It slows down decision making
- 3. Employees may not receive enough attention from their superiors
- 4. It provides lot of opportunities for promotion

# **Options:**

51245263799.1

51245263800. 2

51245263801.3

51245263802.4

Question Number: 60 Question Id: 51245219355 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is likely to have narrow span of control?

- 1. The research department of an organization employing senior scientists
- 2. The research department of an organization employing junior scientists
- 3. The mechanical engineering department of a reputed Engineering College
- 4. Factory shop floor of a manufacturing organization

# **Options:**

51245263803.1

51245263804. 2

51245263805.3

51245263806.4

**Question Number: 61 Question Id: 51245219356 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No** 

**Correct Marks: 1 Wrong Marks: 0** 

Which of the following best captures the trade-off involved with "work-from-home"?

- 1. Employee satisfaction versus customer satisfaction
- 2. Employee convenience versus need for controlling employee behaviour
- 3. Employee satisfaction versus projecting a consistent image of the organization to the customer
- Employee convenience versus need for physical presence for collaboration and communication

#### **Options:**

51245263807.1

51245263808. 2

51245263809.3

51245263810.4

Question Number: 62 Question Id: 51245219357 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Extent of centralization in an organization is difficult to understand because

- 1. It is an internal process of the organization that is rarely documented
- 2. Decision making has multiple stages with varying degrees of centralization
- 3. Centralization may vary across the different levels of hierarchy
- 4. All of the above

# **Options:**

51245263811.1

51245263812. 2

51245263813.3

51245263814.4

Question Number: 63 Question Id: 51245219358 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Which of the following is a disadvantage of decentralization, especially for non-routine decisions?

- 1. It consumes more time and resources
- 2. It leads to poor quality decisions
- 3. It makes employees less accountable to the decision
- 4. It creates lesser opportunities for developing leaders

# **Options:**

51245263815. 1

51245263816. 2

51245263817.3

51245263818.4

Question Number: 64 Question Id: 51245219359 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is an advantage of centralization?

- 1. It facilitates rapid action during crisis
- 2. It leverages the collective mind leading to better quality decisions
- 3. It makes it easier to implement decisions
- 4. It creates greater opportunities for developing leaders

# **Options:**

51245263819.1

51245263820. 2

51245263821.3

51245263822.4

Question Number: 65 Question Id: 51245219360 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

As an entrepreneurial organization involved in e-commerce grows in size, which of the following is likely to happen?

- 1. Complexity and formalization reduces while centralization increases
- 2. Complexity and centralization increases while formalization reduces
- 3. Complexity and formalization increases while centralization reduces
- 4. Centralization and formalization increases while complexity reduces

# **Options:**

51245263823.1

51245263824. 2

51245263825.3

51245263826.4

Question Number: 66 Question Id: 51245219361 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

As an entrepreneurial organization involved in oncology research grows in size, which of the following is likely to happen?

- 1. Formalization increases while complexity and centralization reduces
- 2. Centralization increases while complexity and formalization reduces
- 3. Complexity, centralization and formalization reduces
- 4. Complexity increases while centralization and formalization reduces

# **Options:**

51245263827. 1

51245263828. 2

51245263829.3

51245263830.4

Question Number: 67 Question Id: 51245219362 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

Identify the statement that is not true

- 1. A functional structure can be designed organically
- 2. A functional structure always needs to be designed mechanistically
- 3. A divisional structure can be designed mechanistically
- 4. A divisional structure can be designed organically

# **Options:**

51245263831.1

51245263832. 2

51245263833.3

51245263834.4

Question Number: 68 Question Id: 51245219363 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

# Structural groupings are intended to

- 1. Leverage diversity, bring about coordination and achieve unity of effort
- Leverage diversity, bring about coordination but not concerned with achieving unity of effort
- 3. Leverage diversity, achieve unity of effort but not concerned with interdependencies
- Achieve unity of effort, bring about coordination but not concerned with leveraging diversity

# **Options:**

51245263835. 1

51245263836. 2

51245263837.3

51245263838.4

Question Number: 69 Question Id: 51245219364 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

A typical structure for an entrepreneurial organization is

- 1. Functional structure with high degree of specialization
- 2. Divisional structure with focus on customer responsiveness
- 3. Hybrid structure that has elements of both input and output based groupings
- 4. Structure is likely to be undefined with lack of specialization

# **Options:**

51245263839.1

51245263840. 2

51245263841.3

51245263842.4

Question Number: 70 Question Id: 51245219365 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

A typical structure for post- entrepreneurial single product organization is

- 1. Functional structure with input based groupings
- 2. Divisional structure with focus on customer responsiveness
- 3. Hybrid structure that has elements of both input and output based groupings
- 4. Matrix structure with linkages between products and functions

#### **Options:**

51245263843.1

51245263844. 2

51245263845.3

51245263846.4

Question Number: 71 Question Id: 51245219366 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

For a multi-product company, a functional structure is suitable

- 1. Under no circumstances, i.e., multi-product companies must have product based structure
- 2. When the products are closely related to one another
- 3. When the products are very different from one another
- 4. When production requires high degree of specialization

#### **Options:**

51245263847. 1

51245263848. 2

51245263849. 3

51245263850.4

Question Number: 72 Question Id: 51245219367 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

When we look at organizations from an information processing view, we intend to

- Maximize communication across departments and minimize communication within departments
- 2. Maximize communication across and within departments
- 3. Minimize communication across and within departments
- Minimize communication across departments and maximize communication within departments

# **Options:**

51245263851.1

51245263852. 2

51245263853.3

51245263854.4

Question Number: 73 Question Id: 51245219368 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

When we group people by output (e.g., product), we are trying to ensure that

- 1. There is high collaboration among employees who are involved with the product
- There is high collaboration among employees who are involved with a particular function (e.g., Sales)
- 3. There is high degree of resource sharing among employees who belong to a function
- 4. There is possibility of super-specialization and developing deep functional expertise

# **Options:**

51245263855. 1

51245263856. 2

51245263857.3

51245263858.4

**Question Number: 74 Question Id: 51245219369 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No** 

Which of the following is not considered among the disadvantages of a functional structure?

- 1. Development of functional silos
- 2. Slow in responding to market needs
- 3. Poor utilization of resources
- 4. Collaboration across functions

#### **Options:**

51245263859. 1

51245263860. 2

51245263861.3

51245263862.4

Question Number: 75 Question Id: 51245219370 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Compared to a functional structure, a product based structure would be

- 1. More responsive to market demands
- 2. More efficient in utilization of resources
- 3. Mire suitable in developing specialization among employees
- 4. Less responsive to market demands

#### **Options:**

51245263863.1

51245263864. 2

51245263865.3

51245263866.4

Question Number: 76 Question Id: 51245219371 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

In the context of functional structure, social interdependence referred to

- 1. Employee's peer group having the same competence as the employee
- 2. Employee's superior having the same competence as the employee
- 3. Input based grouping leading to super-specialization
- 4. Collaboration happening between employees from the same function

#### **Options:**

51245263867. 1

51245263868. 2

51245263869.3

51245263870.4

 $Question\ Number: 77\ Question\ Id: 51245219372\ Question\ Type: MCQ\ Option\ Shuffling: No\ Is\ Question\ Mandatory: No\ Shuffling: No\ Sh$ 

Correct Marks: 1 Wrong Marks: 0

Which of the following can be effective in developing T-skills?

- 1. Job rotation
- 2. Providing training on different aspects of management functions
- 3. Developing in-depth specialization
- 4. Both options 1 and 2

# **Options:**

51245263871.1

51245263872. 2

51245263873.3

51245263874.4

Question Number: 78 Question Id: 51245219373 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which among the following is <u>not</u> a good reason for input based grouping in a hybrid structure? Assume a multi-product organization

- 1. Sharing a scarce resource across different product divisions
- 2. Responding to varying market needs of different products
- 3. Standardizing certain policies (e.g., recruitment) across product divisions
- 4. Getting scale economies across product divisions in certain functions such as purchasing

# **Options:**

51245263875. 1

51245263876. 2

51245263877. 3

51245263878.4

Question Number: 79 Question Id: 51245219374 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Identify the statement that is true

- Sales function should always be centralized in a multi-product company to get customer satisfaction
- 2. It is necessary for a large organization to persist with the structure that it creates
- A multi-product company can have dissatisfied customers as a consequence of productsilos
- Purchase function should always be centralized in a multi-product company for better bargaining power

#### **Options:**

51245263879. 1

51245263880. 2

51245263881.3

Question Number: 80 Question Id: 51245219375 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Which of the following creates challenges in having a matrix structure?

- 1. It creates additional overheads for the organization
- 2. It violates one of the fundamental principle of organizing one person one boss
- 3. It can create problems for an employee if his / her two bosses differ on an issue
- 4. All of the above

#### **Options:**

51245263883.1

51245263884. 2

51245263885.3

51245263886.4

Question Number: 81 Question Id: 51245219376 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

Dotted line reporting in matrix structures indicates

- 1. Directions of coordination that employees need to do vertically in the hierarchy
- 2. Directions of coordination that employees need to do horizontally in the hierarchy
- 3. Bosses who are primarily responsible for the employee's performance evaluation
- 4. Bosses who are primarily responsible for development of the employee

# **Options:**

51245263887. 1

51245263888. 2

51245263889.3

51245263890.4

Question Number: 82 Question Id: 51245219377 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

When an employee X has two solid-line reporting to bosses A & B, it implies

- 1. Any one of the bosses (A or B) does most of the performance evaluation of the employee
- 2. Boss A is mostly responsible for performance evaluation of the employee
- 3. Boss B is mostly responsible for performance evaluation of the employee
- 4. Both the bosses are equally responsible for performance evaluation of the employee

#### **Options:**

51245263891.1

51245263892. 2

51245263893.3

51245263894.4

Question Number: 83 Question Id: 51245219378 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Employee X has a solid line reporting to boss A and a dotted line reporting to boss B. If the bosses are giving conflicting directions to X, X should

- 1. Follow the instruction given by boss A without worrying about what boss B says
- 2. Follow the instruction given by boss B without worrying about what boss A says
- 3. Follow the instruction given by boss A if all attempts at reconciliation fails
- 4. Take no action unless the bosses themselves decide what X should do

#### **Options:**

51245263895. 1

51245263896. 2

51245263897.3

51245263898.4

Question Number: 84 Question Id: 51245219379 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

# Identify the statement that is false / incorrect: A matrix structure

- 1. Is an expensive structure to implement in an organization
- 2. Is ideally suited for organizations where employees can resolve their conflicts professionally
- 3. Is suited for an organization that is seeking high degree of efficiency in its operations
- 4. Enables organizations to deal with two conflicting business demands

#### **Options:**

51245263899.1

51245263900.2

51245263901.3

51245263902.4

Question Number: 85 Question Id: 51245219380 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

An important task of a matrix leader is to

- 1. Resolve conflict that constantly arises among the matrix bosses
- 2. To create balance of power between matrix bosses
- To ensure that the matrix employee does not get demotivated by the conflict among his bosses
- 4. To ensure that there is little interdependence among the matrix bosses

#### **Options:**

51245263903.1

51245263904. 2

51245263905. 3

51245263906.4

Question Number: 86 Question Id: 51245219381 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Despite its overheads, organizations may prefer matrix structures because matrix structures

- 1. Act as a mechanism of natural selection for potential leaders
- 2. Train employees to deal with chaos and conflict professionally
- 3. Only option 2
- 4. Option 1 and 2 both

#### **Options:**

51245263907.1

51245263908. 2

51245263909.3

51245263910.4

Question Number: 87 Question Id: 51245219382 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

A multi-business enterprise operating several related businesses is likely to have

- A large corporate head-office performing common functional activities for the respective businesses
- A small corporate head-office performing common functional activities for the respective businesses
- A large corporate head-office performing a few functional activities for the respective businesses
- A small corporate head-office performing a few functional activities for the respective businesses

# **Options:**

51245263911.1

51245263912. 2

51245263913. 3

51245263914.4

Question Number: 88 Question Id: 51245219383 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

#### **Correct Marks: 1 Wrong Marks: 0**

A multi-business enterprise having unrelated businesses in its portfolio is likely to have

- A large corporate head-office performing common functional activities for the respective businesses
- A small corporate head-office performing common functional activities for the respective businesses
- A large corporate head-office performing a few corporate activities for the respective businesses
- A small corporate head-office performing a few corporate activities for the respective businesses

#### **Options:**

51245263915.1

51245263916. 2

51245263917. 3

51245263918.4

Question Number: 89 Question Id: 51245219384 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

For a multi-business enterprise with unrelated businesses in its portfolio

- The respective business heads will have little or no authority in deciding the strategy of their businesses
- The respective business heads will have significant authority in deciding the strategy of their businesses
- 3. It will be easy for the corporate head office to create strategy for the different businesses
- The corporate head office needs to ensure that there is high degree of standardization across all businesses

#### **Options:**

51245263919.1

Question Number: 90 Question Id: 51245219385 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

A multinational enterprise selling a product that requires lot of customization to local preferences

- 1. Should centralize most of its decisions at the global head office
- 2. Should provide significant autonomy to its subsidiaries
- 3. Should try to achieve economies of scale and scope at a global level
- 4. Should view the world as one standard market

## **Options:**

51245263923.1

51245263924. 2

51245263925.3

51245263926.4

Question Number: 91 Question Id: 51245219386 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

A multinational enterprise selling a standardized product such as engineering goods

- 1. Should provide significant autonomy to its subsidiaries in deciding product mix
- 2. Should try to achieve economies of scale and scope at a global level
- 3. Should view the world market as highly fragmented and differentiated
- 4. Should follow a highly decentralized process of decision making

#### **Options:**

51245263927. 1

51245263928. 2

51245263929. 3

Question Number: 92 Question Id: 51245219387 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

**Correct Marks: 1 Wrong Marks: 0** 

A multinational enterprise with an international division as part of its home country structure is

- 1. Likely to be in its early stage of internationalization
- 2. Likely to be exporting standardized products manufactured in home country
- 3. Option 1 and 2 both
- 4. Only option 2

#### **Options:**

51245263931.1

51245263932. 2

51245263933.3

51245263934.4

Question Number: 93 Question Id: 51245219388 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

A multinational enterprise following a multi-domestic strategy

- 1. May have its subsidiaries having different product portfolios
- 2. Is likely to give significant decision making authority to local subsidiaries
- 3. Derives significant advantage of its global size and reach
- 4. Both options 1 and 2

# **Options:**

51245263935.1

51245263936. 2

51245263937.3

51245263938.4

Question Number: 94 Question Id: 51245219389 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

A multinational enterprise that has a global product structure is

- 1. Likely to have product heads who are more powerful that country heads
- 2. Likely to follow a centralized system of decision making
- 3. Likely to derive significant global economies of scale and scope
- 4. All of the above

#### **Options:**

51245263939. 1

51245263940. 2

51245263941.3

51245263942.4

Question Number: 95 Question Id: 51245219390 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Correct Marks: 1 Wrong Marks: 0

A multinational enterprise with a global matrix structure

- 1. Will incur significant overheads in managing the complexity of the structure
- 2. Will always provide greater power to the product heads rather than the country heads
- 3. Will always provide greater power to the country heads rather than the product heads
- 4. Will sacrifice economies of scale in order to achieve local responsiveness

#### **Options:**

51245263943.1

51245263944. 2

51245263945.3

51245263946.4

Question Number: 96 Question Id: 51245219391 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No

Which of the following is true when there is 'Division of Labor':				
a. Employees focus on narrow piece of job				
b. There is an emphasis on efficiency				
c. The job might get boring and monotonous				
1. Only a 2. Only a, b 3. Only b,c 4. All of the above				
Options: 51245263947. 1 51245263948. 2 51245263949. 3 51245263950. 4 Sub-Section Number: Sub-Section Id: Question Shuffling Allowed:	2 5124521077 Yes			
Question Number: 97 Question Id: 51245219392 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0  "Like organizations countries are also found to specialize in certain value creating activities"				
1. True 2. False				
Options: 51245263951. 1 51245263952. 2				

Question Number: 98 Question Id: 51245219393 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

"Matrix structure can create high administrative overheads for organizations"

- 1. True
- 2. False

### **Options:**

51245263953.1

51245263954. 2

Question Number: 99 Question Id: 51245219394 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

"In a functional structure, people are grouped together by the input skills or competencies that they bring to the organization."

- 1. True
- 2. False

# **Options:**

51245263955.1

51245263956. 2

Question Number: 100 Question Id: 51245219395 Question Type: MCQ Option Shuffling: No Is Question Mandatory: No Correct Marks: 1 Wrong Marks: 0

Organizational Design and Organizational Behaviour, both fall under Human Resource Management.

- 1. True
- 2. False

#### **Options:**

51245263957. 1